

The Port of Virginia 2008 Key Performance Indicators

| TOTAL | | | EXPORT | | | IMPORT | | |
|---------------------------------------|---------------------------|----------------------------|-------------------------------------|---------------------------|----------------------------|-------------------------------------|---------------------------|----------------------------|
| | Short Tons (Thousands) | Metric Tons (Thousands) | | Short Tons (Thousands) | Metric Tons (Thousands) | | Short Tons (Thousands) | Metric Tons (Thousands) |
| Total Cargo | 56,557.65 | 51,308.76 | Total Cargo | 42,023.17 | 38,123.17 | Total Cargo | 14,534.47 | 13,185.59 |
| General Cargo | 17,833.15 | 16,178.12 | General Cargo | 9,829.14 | 8,916.94 | General Cargo | 8,004.01 | 7,261.19 |
| Container Cargo | 17,490.26 | 15,867.06 | Container Cargo | 9,739.77 | 8,835.86 | Container Cargo | 7,750.49 | 7,031.20 |
| Breakbulk Cargo | 342.88 | 311.06 | Breakbulk Cargo | 89.37 | 81.08 | Breakbulk Cargo | 253.52 | 229.99 |
| Container Units | 1,200,859 | | Container Units | 643,134 | | Container Units | 557,725 | |
| TEUs | 2,083,278 | | TEUs | 1,120,520 | | TEUs | 962,758 | |
| Total Cargo Dollar Value (Millions) | 58,150.28 | | Total Cargo Dollar Value (Millions) | 24,684.34 | | Total Cargo Dollar Value (Millions) | 33,465.95 | |
| Vessel Calls | 2,926 | | | | | | | |
| Coal Loadings* Short Tons (Thousands) | 42,299.49 | | | | | | | |

*Coal loadings include international and domestic shipments

Major U.S. East Coast Container Ports

Market Share

| | TEUs | Market Share |
|---------------------|-----------|--------------|
| New York/New Jersey | 5,265,053 | 38% |
| Savannah | 2,616,185 | 19% |
| Virginia | 2,083,278 | 15% |
| Charleston | 1,635,537 | 12% |
| Miami | 847,809 | 6% |
| Jacksonville | 718,467 | 5% |
| Baltimore | 612,877 | 4% |

Source: U.S. Dept. of Commerce, Bureau of Census, Virginia Maritime Association, AAPA, Virginia Port Authority

The Port of Virginia

2008 Total Cargo in Thousands of Short Tons

Top 10 Trading Partners

| Exports | | Imports | |
|------------------|----------|-------------|----------|
| 1 Brazil | 4,389.71 | 1 Brazil | 3,585.92 |
| 2 Netherlands | 3,349.00 | 2 China | 1,672.33 |
| 3 France | 3,273.44 | 3 Canada | 1,564.96 |
| 4 Italy | 3,053.89 | 4 Colombia | 1,447.12 |
| 5 Belgium | 2,717.70 | 5 Germany | 562.32 |
| 6 United Kingdom | 2,652.52 | 6 India | 541.31 |
| 7 Egypt | 1,930.81 | 7 France | 439.19 |
| 8 India | 1,782.82 | 8 Italy | 409.75 |
| 9 Spain | 1,616.63 | 9 Indonesia | 240.16 |
| 10 Turkey | 1,467.83 | 10 Turkey | 234.85 |

Trade Lanes

| | Export | Import |
|-----------------|-----------|----------|
| Africa | 3,734.75 | 306.73 |
| Asia, Northeast | 2,588.30 | 2,001.21 |
| Asia, Southeast | 1,171.99 | 622.81 |
| Caribbean | 538.09 | 182.18 |
| Central America | 236.18 | 89.10 |
| Europe, North | 16,336.18 | 2,428.04 |
| India & Others | 1,960.76 | 660.17 |
| Mediterranean | 9,036.02 | 994.17 |
| Middle East | 712.42 | 96.53 |
| North America | 425.90 | 1,590.91 |
| Oceania | 101.37 | 41.59 |
| South America | 5,181.20 | 5,521.04 |

Top 10 Commodities

| Exports | | Imports | |
|---------------------------|-----------|---------------------------|----------|
| 1 Mineral Fuel, Oil Etc | 29,969.07 | 1 Mineral Fuel, Oil Etc | 5,767.25 |
| 2 Cereals | 1,414.94 | 2 Machinery | 791.24 |
| 3 Fertilizers | 1,115.63 | 3 Salt;Sulfur;Earth,Stone | 755.67 |
| 4 Food Waste; Animal Feed | 1,080.25 | 4 Fertilizers | 497.92 |
| 5 Woodpulp, Etc. | 871.60 | 5 Furniture And Bedding | 496.83 |
| 6 Paper,Paperboard | 748.26 | 6 Beverages | 482.90 |
| 7 Wood | 747.86 | 7 Wood | 465.37 |
| 8 Misc Grain,Seed,Fruit | 729.73 | 8 Vehicles, Not Railway | 441.75 |
| 9 Iron And Steel | 641.70 | 9 Rubber | 407.68 |
| 10 Plastic | 536.23 | 10 Plastic | 335.00 |

Top U.S. Ports

| | |
|------------------------|------------|
| 1 Houston, TX | 150,276.23 |
| 2 New Orleans, LA | 97,574.21 |
| 3 Los Angeles, CA | 75,285.28 |
| 4 Newark, NJ | 64,837.85 |
| 5 Gramercy, LA | 60,722.27 |
| 6 Morgan City, LA | 59,921.22 |
| 7 The Port of Virginia | 56,557.65 |
| 8 Philadelphia, PA | 54,651.38 |
| 9 Corpus Christi, TX | 54,107.57 |
| 10 Long Beach, CA | 47,761.61 |

Source: U.S. Dept. of Commerce, Bureau of Census, Virginia Maritime Association, Virginia Port Authority

The Port of Virginia

2008 Total Cargo in Thousands of Metric Tons

Top 10 Trading Partners

| Exports | | Imports | |
|------------------|----------|-------------|----------|
| 1 Brazil | 3,982.31 | 1 Brazil | 3,253.13 |
| 2 Netherlands | 3,038.19 | 2 China | 1,517.13 |
| 3 France | 2,969.64 | 3 Canada | 1,419.72 |
| 4 Italy | 2,770.47 | 4 Colombia | 1,312.82 |
| 5 Belgium | 2,465.48 | 5 Germany | 510.13 |
| 6 United Kingdom | 2,406.35 | 6 India | 491.07 |
| 7 Egypt | 1,751.62 | 7 France | 398.43 |
| 8 India | 1,617.36 | 8 Italy | 371.72 |
| 9 Spain | 1,466.60 | 9 Indonesia | 217.87 |
| 10 Turkey | 1,331.61 | 10 Turkey | 213.05 |

Trade Lanes

| | Export | Import |
|-----------------|-----------|----------|
| Africa | 3,388.14 | 278.61 |
| Asia, Northeast | 2,348.09 | 1,815.48 |
| Asia, Southeast | 1,063.22 | 565.01 |
| Caribbean | 488.16 | 165.28 |
| Central America | 214.26 | 80.83 |
| Europe, North | 14,820.09 | 2,202.70 |
| India & Others | 1,778.79 | 598.91 |
| Mediterranean | 8,197.43 | 901.90 |
| Middle East | 646.30 | 87.57 |
| North America | 386.38 | 1,443.26 |
| Oceania | 91.96 | 37.38 |
| South America | 4,700.35 | 5,008.66 |

Top 10 Commodities

| Exports | | Imports | |
|---------------------------|-----------|---------------------------|----------|
| 1 Mineral Fuel, Oil Etc | 27,187.76 | 1 Mineral Fuel, Oil Etc | 5,232.01 |
| 2 Cereals | 1,283.63 | 2 Machinery | 717.81 |
| 3 Fertilizers | 1,012.09 | 3 Salt;Sulfur;Earth,Stone | 685.54 |
| 4 Food Waste; Animal Feed | 979.99 | 4 Fertilizers | 451.71 |
| 5 Woodpulp, Etc. | 790.71 | 5 Furniture And Bedding | 450.72 |
| 6 Paper,Paperboard | 678.81 | 6 Beverages | 438.09 |
| 7 Wood | 678.45 | 7 Wood | 422.18 |
| 8 Misc Grain,Seed,Fruit | 662.00 | 8 Vehicles, Not Railway | 400.75 |
| 9 Iron And Steel | 582.15 | 9 Rubber | 369.85 |
| 10 Plastic | 486.46 | 10 Plastic | 303.91 |

Top U.S. Ports

| | |
|------------------------|------------|
| 1 Houston, TX | 136,329.71 |
| 2 New Orleans, LA | 88,518.75 |
| 3 Los Angeles, CA | 68,298.36 |
| 4 Newark, NJ | 58,820.51 |
| 5 Gramercy, LA | 55,086.88 |
| 6 Morgan City, LA | 54,360.18 |
| 7 The Port of Virginia | 51,308.76 |
| 8 Philadelphia, PA | 49,579.41 |
| 9 Corpus Christi, TX | 49,086.07 |
| 10 Long Beach, CA | 43,329.04 |

Source: U.S. Dept. of Commerce, Bureau of Census, Virginia Maritime Association, Virginia Port Authority

The Port of Virginia

2008 Total Cargo in Millions of U.S. Dollars

Top 10 Trading Partners

| Exports | | Imports | |
|------------------|----------|------------------|----------|
| 1 Belgium | 1,978.10 | 1 China | 5,734.54 |
| 2 Germany | 1,760.94 | 2 Brazil | 3,485.29 |
| 3 China | 1,701.16 | 3 Germany | 3,464.15 |
| 4 United Kingdom | 1,562.55 | 4 Italy | 1,907.15 |
| 5 Netherlands | 1,357.67 | 5 India | 1,850.39 |
| 6 Brazil | 1,252.40 | 6 Japan | 1,637.81 |
| 7 Saudi Arabia | 1,112.73 | 7 United Kingdom | 1,505.92 |
| 8 Japan | 894.36 | 8 France | 1,480.29 |
| 9 Egypt | 687.61 | 9 Netherlands | 1,015.88 |
| 10 Russia | 637.79 | 10 Canada | 780.54 |

Trade Lanes

| | Export | Import |
|-----------------|-----------|-----------|
| Africa | 1,708.33 | 706.47 |
| Asia, Northeast | 3,521.55 | 7,892.12 |
| Asia, Southeast | 1,294.56 | 2,131.28 |
| Caribbean | 291.32 | 81.78 |
| Central America | 337.37 | 290.13 |
| Europe, North | 10,058.53 | 11,106.42 |
| India & Others | 767.12 | 2,408.56 |
| Mediterranean | 1,802.42 | 3,410.06 |
| Middle East | 2,399.23 | 382.03 |
| North America | 60.72 | 817.86 |
| Oceania | 285.50 | 70.08 |
| South America | 2,157.62 | 4,169.15 |

Top 10 Commodities

| Exports | | Imports | |
|---------------------------|----------|---------------------------|----------|
| 1 Machinery | 5,121.23 | 1 Machinery | 6,167.81 |
| 2 Vehicles, Not Railway | 1,810.38 | 2 Mineral Fuel, Oil Etc | 2,641.74 |
| 3 Plastic | 1,593.06 | 3 Vehicles, Not Railway | 2,230.58 |
| 4 Tobacco | 1,260.37 | 4 Electrical Machinery | 1,624.87 |
| 5 Electrical Machinery | 1,173.65 | 5 Furniture And Bedding | 1,426.44 |
| 6 Organic Chemicals | 880.86 | 6 Inorg Chem;Rare Erth Mt | 1,328.22 |
| 7 Pharmaceutical Products | 878.52 | 7 Rubber | 1,014.67 |
| 8 Misc. Chemical Products | 794.95 | 8 Plastic | 964.47 |
| 9 Iron And Steel | 688.23 | 9 Toys And Sports Equipmt | 950.87 |
| 10 Paper,Paperboard | 645.25 | 10 Beverages | 937.98 |

Top U.S. Ports

| | |
|------------------------|------------|
| 1 Los Angeles, CA | 243,909.86 |
| 2 Houston, TX | 147,694.80 |
| 3 Newark, NJ | 127,653.88 |
| 4 Long Beach, CA | 91,537.01 |
| 5 Charleston, SC | 62,331.85 |
| 6 Savannah, GA | 58,987.26 |
| 7 The Port of Virginia | 58,150.28 |
| 8 New York, NY | 57,731.48 |
| 9 New Orleans, LA | 49,765.09 |
| 10 Baltimore, MD | 45,312.43 |

Source: U.S. Dept. of Commerce, Bureau of Census, Virginia Maritime Association, Virginia Port Authority