



Hampton Roads Harbor

2018 Trade Overview

TOTAL		
	Short Tons (Thousands)	Metric Tons (Thousands)
Total Cargo	69,416.60	62,973.76
General Cargo	21,974.86	19,935.27
Container Cargo	21,785.43	19,763.42
Breakbulk Cargo*	189.43	171.85
Container Units	1,612,886	
TEUs	2,855,904	
Total Cargo Dollar Value (Millions)	\$73,796.64	

EXPORT		
	Short Tons (Thousands)	Metric Tons (Thousands)
Total Cargo	57,111.38	51,810.63
General Cargo	10,741.30	9,744.34
Container Cargo	10,705.58	9,711.94
Breakbulk Cargo	35.71	32.40
Container Units	844,247	
TEUs	1,505,835	
Total Cargo Dollar Value (Millions)	\$24,582.79	

IMPORT		
	Short Tons (Thousands)	Metric Tons (Thousands)
Total Cargo	12,305.23	11,163.13
General Cargo	11,233.57	10,190.92
Container Cargo	11,079.85	10,051.47
Breakbulk Cargo	153.72	139.45
Container Units	768,639	
TEUs	1,350,069	
Total Cargo Dollar Value (Millions)	\$49,213.85	

Vessel Calls	2,570
Coal Loadings* Short Tons (Thousands)	43,075.01

*Coal loadings and breakbulk cargo include international and domestic shipments

US East Coast Port	TEUs	East Coast Market Share
New York/New Jersey	7,179,792	32.4%
Savannah	4,351,919	19.6%
The Port of Virginia	2,855,911	12.9%
Charleston	2,316,256	10.5%
Jacksonville	1,288,091	5.8%
Port Everglades	1,111,193	5.0%
Miami	1,085,323	4.9%
Baltimore	1,023,161	4.6%
Philadelphia	626,036	2.8%
Wilmington (NC)	324,212	1.5%



Source: U.S. Dept. of Commerce, Bureau of Census, Virginia Maritime Association, AAPA, The Port of Virginia

Note: The list of Port Facilities included in this report is summarized on the last page of this report

Compiled by The Port of Virginia, Strategic Planning & Analytics



2018 Total Cargo in Thousands of Short Tons

Top 10 Trading Partners

Exports		Imports	
1 Netherlands	6,329.52	1 China	2,828.51
2 India	5,701.60	2 Germany	992.24
3 Brazil	5,529.29	3 India	916.73
4 Ukraine	3,805.79	4 Brazil	677.98
5 Italy	3,467.86	5 Italy	577.97
6 China	3,303.16	6 Turkey	472.45
7 Morocco	3,091.35	7 France	419.38
8 United Kingdom	2,896.20	8 Vietnam	396.62
9 Turkey	2,719.89	9 Spain	342.54
10 Japan	1,990.67	10 Netherlands	292.95

Top 10 Commodities

Exports		Imports	
1 Mineral Fuels, Mineral Oils	42,150.67	1 Nuclear Reactors, Boilers, Machinery	1,072.22
2 Oil Seeds	3,233.89	2 Salt; Sulfur; Earths And Stone	976.44
3 Wood	2,680.44	3 Furniture And Bedding	922.90
4 Residues	1,911.69	4 Plastics	777.19
5 Woodpulp, Etc.	1,634.35	5 Beverages, Spirits And Vinegar	548.07
6 Plastics	563.54	6 Vehicles, Other Than Railway	505.43
7 Iron And Steel	392.03	7 Iron Or Steel	483.48
8 Animal Or Vegetable Fats Ar	343.81	8 Rubber	438.37
9 Paper And Paperboard	328.00	9 Electrical Machinery	435.68
10 Cereals	307.00	10 Wood	430.98

Trade Lanes

	Export	Import
Africa	4,513.95	171.75
Asia, Northeast	7,007.49	3,366.74
Asia, Southeast	2,871.71	1,005.32
Carribbean	334.66	186.16
Central America	246.98	39.01
Europe, North	18,679.88	3,353.81
India & Others	6,169.42	1,012.38
Mediterranean	9,722.60	1,673.97
Middle East	663.84	123.35
North America	525.15	103.06
Oceania	87.49	20.26
South America	6,288.20	1,249.41

Top U.S. Ports

1 Houston, TX	201,540.17
2 New Orleans, LA	127,643.30
3 Los Angeles, CA	80,378.41
4 Gramercy, LA	80,219.06
5 The Port of Virginia, VA	69,416.60
6 Newark, NJ	67,709.56
7 Corpus Christi, TX	66,840.67
8 Long Beach, CA	53,709.45
9 Port Arthur, TX	52,920.43
10 Lake Charles, LA	44,050.52

Source: U.S. Dept. of Commerce, Bureau of Census, Virginia Maritime Association, The Port of Virginia

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2018 Total Cargo in Thousands of Metric Tons

Top 10 Trading Partners

Exports		Imports	
1 Netherlands	5,742.05	1 China	2,565.98
2 India	5,172.41	2 Germany	900.15
3 Brazil	5,016.10	3 India	831.64
4 Ukraine	3,452.56	4 Brazil	615.05
5 Italy	3,146.00	5 Italy	524.33
6 China	2,996.58	6 Turkey	428.60
7 Morocco	2,804.43	7 France	380.46
8 United Kingdom	2,627.39	8 Vietnam	359.81
9 Turkey	2,467.45	9 Spain	310.75
10 Japan	1,805.90	10 Netherlands	265.76

Top 10 Commodities

Exports		Imports	
1 Mineral Fuels, Mineral Oils	38,238.49	1 Nuclear Reactors, Boilers, Machinery	972.70
2 Oil Seeds	2,933.74	2 Salt; Sulfur; Earths And Stone	885.81
3 Wood	2,431.66	3 Furniture And Bedding	837.24
4 Residues	1,734.26	4 Plastics	705.05
5 Woodpulp, Etc.	1,482.66	5 Beverages, Spirits And Vinegar	497.20
6 Plastics	511.24	6 Vehicles, Other Than Railway	458.52
7 Iron And Steel	355.64	7 Iron Or Steel	438.61
8 Animal Or Vegetable Fats And	311.90	8 Rubber	397.68
9 Paper And Paperboard	297.56	9 Electrical Machinery	395.24
10 Cereals	278.51	10 Wood	390.97

Trade Lanes

	Export	Import
Africa	4,094.99	155.81
Asia, Northeast	6,357.10	3,054.26
Asia, Southeast	2,605.18	912.01
Caribbean	303.60	168.88
Central America	224.06	35.39
Europe, North	16,946.12	3,042.52
India & Others	5,596.81	918.42
Mediterranean	8,820.20	1,518.60
Middle East	602.23	111.91
North America	476.41	93.50
Oceania	79.37	18.38
South America	5,704.57	1,133.45

Top U.S. Ports

1 Houston, TX	182,834.39
2 New Orleans, LA	115,796.19
3 Los Angeles, CA	72,918.16
4 Gramercy, LA	72,773.59
5 The Port of Virginia, VA	62,973.76
6 Newark, NJ	61,425.15
7 Corpus Christi, TX	60,636.90
8 Long Beach, CA	48,724.45
9 Port Arthur, TX	48,008.67
10 Lake Charles, LA	39,962.01

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2018 Total Cargo in Millions of U.S. Dollars

Top 10 Trading Partners

Exports		Imports	
1 China	\$2,220.00	1 China	\$11,704.02
2 Belgium	\$1,724.66	2 Germany	\$7,258.94
3 Netherlands	\$1,379.02	3 India	\$3,389.15
4 United Kingdom	\$1,352.87	4 Italy	\$2,812.30
5 Germany	\$1,318.61	5 Japan	\$1,932.86
6 Japan	\$1,168.15	6 France	\$1,611.54
7 India	\$1,051.77	7 Vietnam	\$1,471.29
8 Spain	\$981.08	8 Brazil	\$1,462.27
9 Brazil	\$976.10	9 Malaysia	\$1,395.29
10 Austria	\$854.62	10 United Kingdom	\$1,383.15

Trade Lanes

	Export	Import
Africa	\$1,367.04	\$528.24
Asia, Northeast	\$4,667.51	\$14,889.24
Asia, Southeast	\$2,148.52	\$4,812.15
Carribbean	\$190.58	\$50.88
Central AM	\$285.59	\$126.21
Europe, North	\$8,953.31	\$16,997.54
India & Others	\$1,406.04	\$3,936.91
Mediterranean	\$2,010.58	\$5,136.61
Middle East	\$1,376.87	\$588.62
North America	\$106.06	\$60.47
Oceania	\$255.02	\$61.20
South America	\$1,680.18	\$2,025.77

Top 10 Commodities

Exports		Imports	
1 Nuclear Reactors, Boilers, Machinery	\$2,793.07	1 Nuclear Reactors, Boilers, Machinery	\$10,859.15
2 Pharmaceutical Products	\$2,227.98	2 Electrical Machinery	\$3,759.53
3 Plastics	\$1,899.02	3 Pharmaceutical Products	\$3,338.43
4 Oil Seeds	\$1,164.84	4 Vehicles, Other Than Railway	\$2,980.87
5 Organic Chemicals	\$1,004.99	5 Furniture And Bedding	\$2,866.54
6 Wood	\$985.92	6 Plastics	\$2,357.44
7 Vehicles, Other Than Railway	\$977.29	7 Organic Chemicals	\$1,581.04
8 Miscellaneous Chemical Products	\$947.81	8 Toys, Games And Sports Equipment	\$1,521.53
9 Electrical Machinery	\$811.61	9 Iron Or Steel	\$1,272.65
10 Tobacco	\$799.75	10 Beverages, Spirits And Vinegar	\$1,193.54

Top U.S. Ports

1 Los Angeles, CA	\$297,048.05
2 Newark, NJ	\$163,159.03
3 Houston, TX	\$159,249.41
4 Long Beach, CA	\$109,166.02
5 Savannah, GA	\$101,191.05
6 The Port of Virginia, VA	\$73,661.15
7 Charleston, SC	\$72,681.85
8 Baltimore, MD	\$59,645.86
9 New Orleans, LA	\$53,370.83
10 Oakland, CA	\$49,203.36

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Port Facilities

General Cargo Terminals

Lambert's Point Docks, Inc.

The Port of Virginia

Coal Terminals

Dominion Terminal Associates

Kinder Morgan Bulk Terminals - Pier IX

Norfolk Southern Corporation - Coal Pier 6

Refrigerated Facilities

Lineage RCS Norfolk (formerly IRPS)

Dry Bulk and Grain Handling Facilities

Kinder Morgan Money Point

Kinder Morgan Terminals - Elizabeth River Terminals, LLC

Perdue Agribusiness LLC

TransMontaigne Dry Bulk

Oil Storage and Handling Facilities

BKEP Materials, LLC

IMTT - Virginia

Marine Oil Service, Inc.

Norfolk Oil Transit, Inc.

PAPCO, Inc.

TransMontaigne, Inc.