

Virginia Port Authority Board of Commissioners
Marketing/Business Development Committee Meeting
January 4, 2013
Open Session Minutes

Committee Members Present:

Jennifer D. Aument, Chair
Scott R. Bergeron, Vice Chair
James M. Boyd
Jeffrey D. Wassmer, VPA Vice Chairman
Ting Xu

Committee Members Absent:

Juliann J. Clemente

Commissioners Present:

William H. Fralin, Jr., VPA Chairman
Frank E. Laughon, Jr.

Staff:

Rodney W. Oliver, Interim Executive Director
J. J. (Jeff) Keever, Senior Deputy Executive Director, External Affairs
Jeffrey Florin, Deputy Executive Director, Operations and COO
Russell Held, Deputy Executive Director, Development
Carla Welsh, Manager, Creative Services
Joe Harris, Media/Public Relations Manager
Debra J. McNulty, Clerk to the Board
Jodie L. Asbell, Deputy Clerk to the Board

Guests:

The Hon. Todd Haymore, Secretary of Agriculture and Forestry
Jeffrey R. Allen, Sr. Assistant Attorney General, Chief-Transportation Sector
Norman A. Thomas, Office of the Attorney General-Opinions Counsel, Senior Appellate
Counsel, and Acting Director of Administration
Tracy Clemons, Public Finance Manager, Department of the Treasury

Pursuant to call by Ms. Aument, the Marketing/Business Development Committee convened an open session on this date at 10:00 a.m., at the Capitol Building, House Room 3, 1000 Bank Street, Richmond, Virginia.

At the request of Ms. Aument, Mr. Bergeron read the motion, seconded by Mr. Wassmer, that the Marketing/ Business Development Committee convene a closed session in accordance with the Virginia Freedom of Information Act, Virginia Code §62.1-132.4, and §2.2-3705.6(1), to review a customer satisfaction survey.

At 10:50 a.m., upon motion by Mr. Bergeron, seconded by Mr. Wassmer, and having certified that the matters discussed in the preceding closed session met the requirements of §2.2-3712 of the Code, the Marketing/Business Development Committee reconvened in open session.

The resolution certifying the closed session was read and passed by a roll call vote of the Committee as follows:

Ayes: 5 (Aument, Bergeron, Boyd, Wassmer, Xu)

Nays: 0

Absent During Vote: 1 (Clemente)

Absent During Meeting: 1 (Clemente)

At 10:51 a.m., Mr. Bergeron read the motion, seconded by Mr. Wassmer, that the Marketing/Business Development Committee convene a closed session in accordance with the Virginia Freedom of Information Act, Virginia Code §2.2-3711(A)(5), to hear a status report on business prospects for Portsmouth Marine Terminal (PMT).

At 11:05 a.m., upon motion by Mr. Bergeron, seconded by Ms. Xu, and having certified that the matters discussed in the preceding closed session met the requirements of §2.2-3712 of the Code, the Marketing/Business Development Committee reconvened in open session.

The resolution certifying the closed session was read and passed by a roll call vote of the Committee as follows:

Ayes: 5 (Aument, Bergeron, Boyd, Wassmer, Xu)

Nays: 0

Absent During Vote: 1 (Clemente)

Absent During Meeting: 1 (Clemente)

At 11:06 a.m., Mr. Bergeron read the motion, seconded by Ms. Xu, that the Marketing/ Business Development Committee convene a closed session in accordance with the Virginia Freedom of Information Act, Virginia Code §2.2-3711(A)(40), to discuss business opportunities for Route 460.

At 11:10 a.m., upon motion by Mr. Bergeron, seconded by Ms. Xu, and having certified that the matters discussed in the preceding closed session met the requirements of §2.2-3712 of the Code, the Marketing/Business Development Committee reconvened in open session.

The resolution certifying the closed session was read and passed by a roll call vote of the Committee as follows:

Ayes: 4 (Aument, Bergeron, Wassmer, Xu)

Nays: 0

Absent During Vote: 2 (Boyd, Clemente)

Absent During Meeting: 1 (Clemente)

At this time, Mr. Boyd briefed the Board on the latest developments between VPA and VEDP, updates to the Memorandum of Understanding that was signed last year, and he described some of the initiatives that both organizations would be undertaking. He also talked about the importance of the new Route 460 corridor and benefits to the Port of Virginia and the

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Commonwealth. Chairman Fralin commended Mr. Boyd and Ms. Clemente for their work with VEDP and he said he was sorry that Julie (Clemente) was unable to attend today's meeting.

There were no public comments. The meeting adjourned at 5:30 p.m.

Respectfully submitted,

Debra J. McNulty
Clerk to the Board