

APPENDIX B

HRCP RATES FOR CHASSIS USE

Rate per day per Chassis during Use Period

1. Lines Remaining in Option 1 billing model

A. If Overall Utilization of a Chassis-type is less than its Target Utilization Rate (defined below):

For Users contributing Chassis to the Chassis Pool to the extent
User's Utilization of a Chassis-type is less than 100% \$7.50 + 6% Rental Tax

B. If Overall Utilization of a Chassis-type is above its Target Utilization Rate:

For Users contributing Chassis to the Chassis Pool to the extent
User's Utilization of a Chassis-type is less than Target + 5% \$7.50 + 6% Rental Tax

For Users contributing Chassis to the Chassis Pool, to the
extent User's Utilization of a Chassis-type is between Target + 5%
for that Chassis-type and less than 100% \$11.70 + 6% Rental Tax
(Total rate for every day between Target + 5% and 100%)

C. User Utilization of a Chassis-type in excess of 100%

For Users contributing Chassis to the Chassis Pool, to the extent User's
Utilization of a Chassis-type exceeds 100% regardless of overall Pool
Utilization \$15.00 + 6% Rental Tax
(Total rate for every day over 100% per chassis type)

"User's Utilization" is the percentage based upon the number of a specific Chassis-type in the Chassis Pool used by User in a month as a percentage of the average number of such Chassis User contributed to the Chassis Pool in that month.

"Overall Utilization" is the percentage determined by the Board with respect to each Chassis-type in the Chassis Pool based upon the number of that type of Chassis in the Pool used by Users in a month as a percentage of the average number of such Chassis in the Chassis Pool in that month.

"Target Utilization Rate" shall mean target the percentage of utilization established by the Board from time to time with respect to the Chassis-types in the Chassis Pool determined by dividing the target average number of chassis in the Chassis Pool used over a stated time period divided by the target average number of chassis in the Chassis Pool for the stated time period. The initial Target Utilization Rates have been initially set at (updated April 2010):

20 ft. chassis	80% (Asset rate triggers at 85%)
40/45 ft. chassis	85% (Asset rate triggers at 90%)

A. Lines Participating in the Option 2 billing model

a. 100% motor carrier billing (MH)

All off terminal billing (motor carrier/BCO)	\$18.00 + 6% Rental Tax
All off terminal billing (to ship line)	\$15.00 + 6% Rental Tax
All on terminal billing (to ship line)	\$7.50 + 6% Rental Tax
VIT facilitated movement to / from rails	\$0
VIT facilitated terminal to terminal moves	\$0

b. Merchant Haulage/ Carrier Billing (MH / CH)

All off terminal billing (motor carrier/BCO)	\$18.00 + 6% Rental Tax
All off terminal billing (to ship line)	\$15.00 + 6% Rental Tax
All on terminal billing (to ship line)	\$7.50 + 6% Rental Tax
VIT facilitated movement to / from rails	\$0
VIT facilitated terminal to terminal moves	\$0

c. Movement to/ from HREW or Fumigation

Move to HREW or Fumigation from Terminal	(\$18.00 + 6% Rental Tax all days until unit reaches HREW or Fumigation)
All on terminal billing at HREW or Fumigation	\$0
Move from HREW or Fumigation to Terminal	(\$18.00 + 6% Rental Tax all days until unit reaches start stop facility)