

AGENDA
Virginia Port Authority (VPA) Board of Commissioners
Growth and Operations Committee
Monday, October 17, 2016 – 1:00-4:00 P.M.

Meeting Location:

Virginia Port Authority Boardroom
600 World Trade Center, 101 West Main Street
Norfolk, Virginia

Growth and Operations Committee Members:

Alan A. Diamonstein, Chair
Jennifer D. Aument, Vice Chair
J. William Cofer
Daniel C. Gundersen
Val S. McWhorter
Deborah C. Waters

Open Session

1. Call to Order by Growth and Operations Committee Chair, Alan A. Diamonstein

Safety Briefing

2. **Closed Session** – Motion to convene a closed meeting in accordance with The Virginia Freedom of Information Act, pursuant to the requirements of requirements of §2.2-3711(A)(38), and the provisions of §62.1-132.4, to discuss proprietary information and data furnished to the VPA in confidence, including but not limited to customer and cargo contracts, agreements, or information, ship tally sheets, ship manifests, information relating to tonnages and cargoes, annual budgets; as well as metrics, analyses, and data relating to its safety program and terminal throughput activity, including gate, rail, and chassis usage, information technology initiatives, and vessel size and capacity forecasting; and pursuant to §2.2-3711(A)(6), to discuss or consider the investment of public funds relating to strategic growth initiatives and projects, including the Port's Strategic Growth Plan and certain information technology developments, where competition or bargaining is involved, where, if made public initially, the financial interests of the VPA would be adversely affected.

Presenters: Thomas D. Capozzi, Chief Sales Officer; Cary Hagen, Vice President, Cargo Sales; David Harriss, Director, Breakbulk and Ro-Ro Sales; Matthew Barnes-Smith, Vice President, Strategic Planning

3. **Open Session** - Certification of Closed Meeting and Roll Call
4. Opportunity for public comment and adjournment