

RESOLUTION 17-8

RESOLUTION AUTHORIZING THE VIRGINIA PORT AUTHORITY TO ENTER INTO A CONTRACT FOR THE ACQUISITION OF SHUTTLE TRUCKS FOR VIRGINIA INTERNATIONAL GATEWAY

RECITALS:

The Virginia Port Authority (the “Authority”), a body corporate and a political subdivision of the Commonwealth of Virginia, has been established pursuant to Chapter 10, Title 62.1 of the Code of Virginia of 1950, as amended (the “Act”).

Pursuant to the Act, the Authority is empowered to rent, lease, buy, own, acquire, construct, reconstruct, and dispose of harbors, seaports, port facilities and such property, whether real or personal, as it may find necessary or convenient and issue revenue bonds therefore without pledging the faith and credit of the Commonwealth.

Pursuant to the Act, it is the duty of the Authority to foster and stimulate the commerce of the ports of the Commonwealth and related facilities by serving as the United States Eastern Seaboard gateway for the global import and export of freight throughout the world, to promote the shipment of freight through the maritime and inland ports, to seek to secure necessary improvements of navigable tidal waters within the Commonwealth, and in general to perform any act or function that may be useful in developing, improving, or increasing the commerce, both foreign and domestic, of all maritime and inland ports of the Commonwealth and related facilities.

In furtherance of this duty, the Authority intends to make significant capital improvements to Norfolk International Terminals (“NIT”) and Virginia International Gateway (“VIG”). These improvements include the purchase of sixteen (16) hybrid shuttle trucks and associated spare parts (the “VIG SHUTTLE TRUCKS”) to support terminal operations upon implementation of the ongoing VIG Phase II expansion project.

The VIG SHUTTLE TRUCKS will be owned by the Authority. The purchase of the VIG SHUTTLE TRUCKS was approved by the Project Governance Committee as part of the VIG Phase II expansion project, pursuant to the Amended and Restated Deed of Facilities Lease Agreement between the Authority and Virginia International Gateway, Inc. dated as of September 21, 2016, and the associated Construction Authority Agreement, the forms of which were approved by the Authority pursuant to its Resolution 16-8.

Pursuant to its Procurement Manual and the Construction Authority Agreement referenced above, the Authority issued a Request for Proposals (“RFP”) for the VIG SHUTTLE TRUCKS, an option for the future purchase of Shuttle Trucks for NIT, and related equipment and systems. Upon evaluation of the proposals submitted in response to the RFP, it was determined that the proposal by Kalmar USA Inc. (“Kalmar”) represented the best value to the VPA according to the criteria in the RFP. Subject to negotiation of final contract terms, the Authority intends to award a contract to Kalmar for the procurement of the VIG SHUTTLE TRUCKS. The contract for the VIG SHUTTLE TRUCKS shall provide for them to be delivered

and installed for a price up to U.S. \$16,000,000.00, which could fluctuate depending on the U.S. Dollar/Euro exchange rate on the date of contract execution.

The Board has determined that it is necessary and appropriate to delegate to the Executive Director the authority to negotiate and approve the terms of the contracts for the procurement of the VIG SHUTTLE TRUCKS from Kalmar (hereinafter the “Kalmar Contract”) consistent with the foregoing Recitals.

NOW THEREFORE, IT IS RESOLVED by the Board of Commissioners of the Virginia Port Authority, as follows:

Section 1. Approval of Kalmar Contract. The execution and delivery of the Kalmar Contract by the Authority consistent with the foregoing Recitals are hereby authorized. The Board hereby authorizes the Executive Director to approve the form and content of, and to execute and deliver, the Kalmar Contract on behalf of the Authority. The execution of the Kalmar Contract by the Executive Director shall be conclusive evidence of the Authority’s approval of the Kalmar Contract. The Board hereby authorizes the Executive Director to execute and deliver all ancillary documents which he deems necessary to further the intent of this Resolution.

Section 2. Ratification; Further Action. All actions previously taken by the Commissioners, officers, and staff of the Authority in furtherance of the Kalmar Contract are hereby ratified and affirmed. The officers and employees of the Authority are hereby authorized to take such actions, and deliver such additional documents and certificates, as they may in their discretion deem necessary or proper in furtherance of the Kalmar Contract and the transactions described therein if and when they are approved and executed.

Section 3. Effective Date. This Resolution shall take effect immediately upon its adoption. The Secretary of the Authority shall file this Resolution with the books and records of the Authority maintained according to Section 3.11 of the Authority’s Bylaws.

[Signatures on following page.]

[SIGNATURE PAGE TO VIRGINIA PORT AUTHORITY RESOLUTION # 17-8]

PASSED AND ADOPTED this 23rd day of May, 2017.

John G. Milliken
Chairman

ATTEST:

Debra J. McNulty
Secretary to the Board