

**AGENDA**  
**Virginia Port Authority (VPA) Board of Commissioners**  
**Growth and Operations Committee**  
**Thursday, October 19, 2017 – 10:00 a.m. – 2:00 p.m.**

**Meeting Location:**

Virginia Port Authority Boardroom  
600 World Trade Center, 101 West Main Street  
Norfolk, Virginia

**Growth and Operations Committee Members:**

Alan A. Diamonstein, Chair  
Jennifer D. Aument, Vice Chair  
J. William Cofer  
Val S. McWhorter  
Stephen Moret  
Deborah C. Waters

**Open Session**

1. Call to Order by Growth and Operations Committee Chair, Alan A. Diamonstein

**Safety Briefing**

2. **Closed Session** – Motion to convene a closed meeting in accordance with The Virginia Freedom of Information Act, pursuant to the requirements of requirements of §2.2-3711(A)(37), and the provisions of §62.1-132.4, to discuss proprietary information and data furnished to the VPA in confidence, including but not limited to customer and cargo contracts, agreements, or information, ship tally sheets, ship manifests, information relating to tonnages and cargoes, annual budgets; as well as metrics, analyses, and data relating to its safety program and terminal throughput activity, including gate, rail, and chassis usage, information technology initiatives, and vessel size and capacity forecasting; and pursuant to §2.2-3711(A)(6), to discuss or consider the investment of public funds relating to strategic growth initiatives and projects, including the Port's Strategic Growth Plan and certain information technology developments, where competition or bargaining is involved, where, if made public initially, the financial interests of the VPA would be adversely affected.

**Presenters:** Thomas D. Capozzi, Chief Sales Officer; Brian Kobza, Director, Ocean Carrier Sales; Cary Hagen, Vice President Cargo Sales; Russell Held, Vice President, Economic Development; David Harriss, Director, Breakbulk Sales & Services; Daniel LeGrande, Director of Inland Terminals & Sales Support; Joe O'Brien, Vice President, Ocean Carrier Sales

3. **Open Session** - Certification of Closed Meeting and Roll Call
4. Opportunity for public comment and adjournment