

VIRGINIA PORT AUTHORITY & VIRGINIA INTERNATIONAL TERMINALS, LLC
COMBINED STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION

Actual vs Budget and Prior Year

For the Month Ended September 30, 2018

	Actual	Budget	Prior Year	Favorable (Unfavorable) Variance
				Actual/Budget
Operating Revenues:				
Terminal operating revenues	\$ 41,401,444	\$ 45,008,687	\$ 42,087,764	\$ (3,607,243)
Other revenues	811,404	909,578	868,564	(98,174)
Operating revenues - Grants	309,707	374,583	329,616	(64,876)
	<u>42,522,555</u>	<u>46,292,848</u>	<u>43,285,944</u>	<u>(3,770,293)</u>
Operating Expenses:				
Terminal operations	18,583,469	21,148,954	18,868,791	2,565,485
Terminal maintenance	8,808,558	9,519,180	8,080,842	710,622
General and administrative	5,480,353	5,411,852	5,215,041	(68,501)
Facility rental	115,805	82,011	30,706	(33,794)
Depreciation and Amortization	6,959,014	7,265,591	7,167,369	306,577
	<u>39,947,199</u>	<u>43,427,588</u>	<u>39,362,749</u>	<u>3,480,389</u>
Operating income (loss)	<u>2,575,356</u>	<u>2,865,260</u>	<u>3,923,195</u>	<u>(289,904)</u>
Non-operating revenues (expenses)				
Interest income	145,937	147,088	73,681	(1,151)
Interest expense	(10,476,042)	(10,436,479)	(10,409,995)	(39,563)
Bond issue costs	(26,500)	(12,500)	-	(14,000)
Revenues/(expenses)	11,996	1,662,579	-	(1,650,583)
Other revenues from component unit	-	-	-	-
Revenue/expenses (state agencies)	-	-	-	-
Revenues from federal government	11,241	98,555	-	(87,314)
Revenues/expenses (primary government)	15,435	-	-	15,435
Other income (expense)	-	-	-	-
Gain/(loss) on disposals	2,366	-	-	2,366
	<u>(10,315,567)</u>	<u>(8,540,757)</u>	<u>(10,336,314)</u>	<u>(1,774,810)</u>
Income (loss) before capital contributions and transfers	(7,740,211)	(5,675,497)	(6,413,119)	(2,064,714)
Capital contributions and transfers				
Commonwealth Port Fund allocation	3,785,119	3,574,312	3,388,037	210,807
Operating transfers to Authority	-	-	-	-
Proceeds to federal government - channel dredging	-	-	(157,647)	-
Capital contributions (to) from component unit	-	-	-	-
Capital contributions (to) from other state agencies	-	-	-	-
Proceeds (to) from other state agencies	-	-	-	-
Proceeds (to) from primary government	4,870,483	8,781,175	-	(3,910,692)
	<u>915,391</u>	<u>6,679,990</u>	<u>(3,182,729)</u>	<u>(5,764,599)</u>
Increase (decrease) in Net Position	<u>915,391</u>	<u>6,679,990</u>	<u>(3,182,729)</u>	<u>(5,764,599)</u>
Net Position - Beginning of Month	650,892,469	657,169,594	616,613,628	(6,277,125)
Net Position - End of Month	<u>\$ 651,807,860</u>	<u>\$ 663,849,584</u>	<u>\$ 613,430,899</u>	<u>\$ (12,041,724)</u>

VIRGINIA PORT AUTHORITY & VIRGINIA INTERNATIONAL TERMINALS, LLC

STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION

For the Month Ended September 30, 2018

	Virginia			
	Authority	International Terminals, LLC	Eliminations	Total
Operating Revenues:				
Terminal operating revenues	\$ -	\$ 41,401,444	\$ -	\$ 41,401,444
Other revenues	811,404	-	-	811,404
Operating Revenues -Grants	309,707	-	-	309,707
Operating revenues from component unit	5,833,892	-	(5,833,892)	-
Total operating revenues	6,955,003	41,401,444	(5,833,892)	42,522,555
Operating Expenses:				
Terminal operations	148,044	18,435,425	-	18,583,469
Terminal maintenance	809,495	7,999,063	-	8,808,558
General and administrative	1,335,196	4,145,157	-	5,480,353
Facility rental	115,805	-	-	115,805
Depreciation and Amortization	6,402,046	556,968	-	6,959,014
Payments due to Authority	-	5,833,892	(5,833,892)	-
Total operating expenses	8,810,586	36,970,505	(5,833,892)	39,947,199
Operating income (loss)	(1,855,583)	4,430,939	-	2,575,356
Non-operating revenues (expenses)				
Interest income	145,937	-	-	145,937
Interest expense	(10,476,042)	-	-	(10,476,042)
Bond issue costs	(26,500)	-	-	(26,500)
Revenues/(expenses) (VEDP)	11,996	-	-	11,996
Other revenues from component unit	-	-	-	-
Revenue/expenses (state agencies)	-	-	-	-
Revenues from federal government	11,241	-	-	11,241
Revenues/expenses (primary government)	15,435	-	-	15,435
Other income (expense)	-	-	-	-
Gain/(loss) on disposals	2,366	-	-	2,366
Income (loss) before capital contributions and transfers	(10,315,567)	-	-	(10,315,567)
(12,171,150)	4,430,939	-	(7,740,211)	
Capital contributions				
Commonwealth Port Fund allocation	3,785,119	-	-	3,785,119
Operating transfers to Authority	-	-	-	-
Proceeds to federal government - channel dredging	-	-	-	-
Capital contributions (to) from component unit	-	-	-	-
Capital contributions (to) from other state agencies	-	-	-	-
Proceeds (to) from other state agencies	-	-	-	-
Proceeds (to) from primary government	4,870,483	-	-	4,870,483
Increase (decrease) in Net Position	(3,515,548)	4,430,939	-	915,391
Net Position - Beginning of Month	520,975,880	129,916,589	-	650,892,469
Net Position - End of Month	\$ 517,460,332	\$ 134,347,528	\$ -	\$ 651,807,860

VIRGINIA PORT AUTHORITY & VIRGINIA INTERNATIONAL TERMINALS, LLC
COMBINED STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION

Actual vs Budget and Prior Year

For the Three Months Ended September 30, 2018

	Actual	Budget	Prior Year	Favorable (Unfavorable) Variance Actual/Budget
Operating Revenues:				
Terminal operating revenues	\$ 133,296,932	\$ 136,062,047	\$ 124,473,560	(2,765,115)
Other revenues	2,729,941	2,775,072	2,675,653	(45,131)
Operating revenues - Grants	842,282	1,123,750	977,521	(281,468)
Total operating revenues	136,869,155	139,960,869	128,126,734	(3,091,714)
Operating Expenses:				
Terminal operations	61,082,371	64,198,223	55,859,986	3,115,852
Terminal maintenance	27,832,035	28,651,060	25,150,118	819,025
General and administrative	15,794,522	15,772,751	14,612,682	(21,771)
Facility rental	349,915	246,032	94,618	(103,883)
Depreciation and Amortization	20,876,509	21,729,586	21,414,277	853,077
Total operating expenses	125,935,352	130,597,652	117,131,681	4,662,300
Operating income (loss)	10,933,803	9,363,217	10,995,053	1,570,586
Non-operating revenues (expenses)				
Interest income	432,411	441,264	239,113	(8,853)
Interest expense	(31,246,676)	(31,290,810)	(31,196,885)	44,134
Bond issue costs	(380,920)	(37,500)	-	(343,420)
Revenues/(expenses)	(180,628)	4,987,737	107,221	(5,168,365)
Other revenues from component unit	-	-	-	-
Revenue/expenses (state agencies)	-	-	-	-
Revenues from federal government	41,248	295,666	55,620	(254,418)
Revenues/expenses (primary government)	1,015,435	-	1,000,000	1,015,435
Other income (expense)	-	-	6,420	-
Gain/(loss) on disposals	2,366	-	-	2,366
Income (loss) before capital contributions and transfers	(30,316,764)	(25,603,643)	(29,788,511)	(4,713,121)
contributions and transfers	(19,382,961)	(16,240,426)	(18,793,458)	(3,142,535)
Capital contributions and transfers				
Commonwealth Port Fund allocation	9,287,988	10,722,937	8,502,130	(1,434,949)
Operating transfers to Authority	-	-	-	-
Proceeds to federal government - channel dredging	(39,400)	-	(196,459)	(39,400)
Capital contributions (to) from component unit	-	-	-	-
Capital contributions (to) from other state agencies	-	-	-	-
Proceeds (to) from other state agencies	-	-	-	-
Proceeds (to) from primary government	18,918,687	26,343,528	-	(7,424,841)
Increase (decrease) in Net Position	8,784,314	20,826,039	(10,487,787)	(12,041,725)
Net Position - Beginning of Year	643,023,546	643,023,546	623,918,686	-
Net Position - End of Period	651,807,860	663,849,585	613,430,899	(12,041,726)

VIRGINIA PORT AUTHORITY & VIRGINIA INTERNATIONAL TERMINALS, LLC
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
For the Three Months Ended September 30, 2018

	Authority	Virginia International Terminals, LLC	Eliminations	Total
Operating Revenues:				
Terminal operating revenues	-	133,296,932	-	133,296,932
Other revenues	2,729,941	-	-	2,729,941
Other Revenues - Grants	842,282	-	-	842,282
Operating revenues from component unit	31,126,191	-	(31,126,191)	-
Total operating revenues	34,698,414	133,296,932	(31,126,191)	136,869,155
Operating Expenses:				
Terminal operations	392,031	60,690,340	-	61,082,371
Terminal maintenance	1,628,098	26,203,937	-	27,832,035
General and administrative	3,899,025	11,895,497	-	15,794,522
Facility rental	349,915	-	-	349,915
Depreciation and Amortization	19,201,588	1,674,921	-	20,876,509
Payments due to Authority	-	31,126,191	(31,126,191)	-
Total operating expenses	25,470,657	131,590,886	(31,126,191)	125,935,352
Operating income (loss)	9,227,757	1,706,046	-	10,933,803
Non-operating revenues (expenses)				
Interest income	432,411	-	-	432,411
Interest expense	(31,246,676)	-	-	(31,246,676)
Bond issue costs	(380,920)	-	-	(380,920)
Revenues/(expenses)	(180,628)	-	-	(180,628)
Other revenues from component unit	-	-	-	-
Revenue/expenses (state agencies)	-	-	-	-
Revenues from federal government	41,248	-	-	41,248
Revenues/expenses (primary government)	1,015,435	-	-	1,015,435
Other income (expense)	-	-	-	-
Gain/(loss) on disposals	2,366	-	-	2,366
Income (loss) before capital contributions and transfers	(21,089,007)	1,706,046	-	(19,382,961)
Capital contributions				
Commonwealth Port Fund allocation	9,287,988	-	-	9,287,988
Operating transfers to Authority	-	-	-	-
Transfers to federal government - channel dredging	(39,400)	-	-	(39,400)
Capital contributions (to) from component unit	-	-	-	-
Capital contributions (to) from other state agencies	-	-	-	-
Proceeds (to) from other state agencies	-	-	-	-
Proceeds (to) from primary government	18,918,687	-	-	18,918,687
Increase (decrease) in Net Position	7,078,268	1,706,046	-	8,784,314
Net Position - Beginning of Year	510,382,055	132,641,491	-	643,023,546
Net Position - End of Period	517,460,323	134,347,537	-	651,807,860

VIRGINIA PORT AUTHORITY & VIRGINIA INTERNATIONAL TERMINALS, LLC

STATEMENT OF NET POSITION

As of September 30, 2018

	Authority	Virginia International Terminals, LLC	Eliminations	Total
ASSETS				
Current assets:				
Cash and cash equivalents	\$ 91,295,848	\$ 29,747,870	\$ -	\$ 121,043,718
Restricted assets:				
Cash and cash equivalents	47,142,773	-	-	47,142,773
Investments	-	-	-	-
Investments held by Treasurer of VA	-	-	-	-
Accounts receivable, net	23,269	81,638,350	(350,592)	81,311,027
Due from other governments	13,424,964	70,353	-	13,495,317
Due from component unit	10,669,865	-	(10,669,865)	-
Inventories	-	25,220,448	-	25,220,448
Assets Held for Sale	-	-	-	-
Prepaid expenses and other	269,924	5,193,124	-	5,463,048
Total current assets	162,826,643	141,870,145	(11,020,457)	293,676,331
Noncurrent assets:				
Restricted assets:				
Cash and cash equivalents	118,853,774	-	-	118,853,774
Investments	-	-	-	-
Pension plan assets	-	-	-	-
Bond issue costs, net	-	-	-	-
Other	432,458	750,000	-	1,182,458
Non-depreciable capital assets	396,194,088	-	-	396,194,088
Depreciable/amortizable capital assets, net	2,626,072,244	39,607,514	-	2,665,679,758
Total noncurrent assets	3,141,552,564	40,357,514	-	3,181,910,078
Total Assets	3,304,379,207	182,227,658	(11,020,457)	3,475,586,408
DEFERRED OUTFLOWS OF RESOURCES				
Pension and Bond Refunding Costs, Net	27,532,780	11,801,698	-	39,334,478
Total assets and deferred outflows of resources	\$ 3,331,911,987	\$ 194,029,356	\$ (11,020,457)	\$ 3,514,920,886

VIRGINIA PORT AUTHORITY & VIRGINIA INTERNATIONAL TERMINALS, LLC

STATEMENT OF NET POSITION

As of September 30, 2018

	Authority	Virginia International Terminals, LLC	Eliminations	Total
LIABILITIES				
Current liabilities:				
Accounts payable and accrued expenses	\$ 4,023,859	\$ 30,200,233	\$ (350,592)	\$ 33,873,500
Interest payable	5,505,872	-	-	5,505,872
Retainage payable	-	-	-	-
Long-term debt - current portion	17,739,331	-	-	17,739,331
Compensated absences - current portion	842,886	1,257,222	-	2,100,108
Payroll withholdings	798,988	608,217	-	1,407,205
Obligations under securities lending	3,771,365	-	-	3,771,365
Due to Parent Member	-	10,669,865	(10,669,865)	-
Total current liabilities	32,682,301	42,735,537	(11,020,457)	64,397,380
Noncurrent liabilities:				
Long-term debt	534,380,465	-	-	534,380,465
Capital lease obligations	2,239,176,974	-	-	2,239,176,974
Compensated Absences	11,777	268,857	-	280,634
Workers compensation costs	-	1,776,265	-	1,776,265
Accrued pension and OPEB obligations	6,217,633	10,927,087	-	17,144,720
Other noncurrent liabilities	52,195	-	-	52,195
Total noncurrent liabilities	2,779,839,044	12,972,209	-	2,792,811,253
Total Liabilities	2,812,521,345	55,707,747	(11,020,457)	2,857,208,634
DEFERRED INFLOWS OF RESOURCES				
Defined Benefit Plan	1,930,320	3,974,071	-	5,904,391
Bond Premiums and Refunding Costs, Net	-	-	-	-
Total liabilities and deferred inflows of resources	2,814,451,665	59,681,818	(11,020,457)	2,863,113,025
NET POSITION				
Net Investment in Capital Assets	267,034,214	39,607,514	-	306,641,728
Restricted for:	-	-	-	-
Debt service	108,450,746	-	-	108,450,746
Unrestricted	141,975,362	94,740,025	-	236,715,387
Total net position	517,460,322	134,347,538	-	651,807,860
	\$ 3,331,911,987	\$ 194,029,356	\$ (11,020,457)	\$ 3,514,920,886