

AGENDA
Virginia Port Authority (VPA) Board of Commissioners
Growth and Operations Committee
Monday, November 18, 2019 – 2:00 - 3:30 P.M.

Meeting Location:

Virginia Port Authority Boardroom
600 World Trade Center, 101 West Main Street
Norfolk, Virginia

Growth and Operations Committee Members:

Val S. McWhorter, Chair
Jennifer D. Aument, Vice Chair
J. William Cofer
Stephen Moret
Deborah C. Waters

Open Session

1. Call to Order by VPA Growth and Operations Committee Chair, Mr. Val S. McWhorter

Safety Briefing

2. **Closed Session** – Motion to convene a closed meeting in accordance with The Virginia Freedom of Information Act, pursuant to the requirements of §2.2-3711(A)(37), and the provisions of §62.1-132.4, to review The Port of Virginia’s Strategic Growth Plan (SGP) and discuss proprietary information and data furnished to the VPA in confidence, including but not limited to customer and cargo contracts, agreements, or information, ship tally sheets, ship manifests, information relating to tonnages and cargoes, annual budgets; as well as metrics, analyses, and data relating to its safety program and terminal throughput activity, including gate, rail, and chassis usage, information technology initiatives, and vessel size and capacity forecasting; and pursuant to §2.2-3711(A)(5), to discuss prospective business or industry or the expansion of an existing business or industry where no previous announcement has been made of the business' or industry's interest in locating or expanding its facilities in the community; and pursuant to §2.2-3711(A)(6), to discuss or consider the investment of public funds relating to strategic growth initiatives and projects, where competition or bargaining is involved, where, if made public initially, the financial interests of the VPA would be adversely affected.

Presenters: Thomas D. Capozzi, Chief Sales Officer, Virginia International Terminals, LLC (“VIT”); Russell Held, Vice President, Economic Development, VPA; Daniel LeGrande, Director of Inland Terminals & Sales, VIT; Cary Hagen, Vice President, Cargo Sales, VIT; Tony Salino, Director, Ocean Carrier Sales, VIT; Joseph O’Brien, Vice President, Ocean Carrier Sales, VIT; Aaron Katranca, Director, Breakbulk/Ro-Ro Sales, VIT; Kevin Price, Chief Operations Officer, VIT; Rich Ceci, Vice President, Technology & Project Management, VIT

3. **Open Session** - Certification of Closed Meeting and Roll Call
4. Opportunity for public comment and adjournment