

VIRGINIA PORT AUTHORITY & VIRGINIA INTERNATIONAL TERMINALS, LLC
COMBINED STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
For the Budgeted and Forecast Year Ending June 30, 2020 and Budgeted Year Ending June 30, 2021

	FY20 Budget	Forecasted FY20 (as of April 21, 2020)	FY21 Budget	Forecasted to FY21 Budget
Operating Revenues:				
Terminal operating revenues	\$ 595,123,297	\$ 491,218,056	\$ 506,959,031	\$ 15,740,975
Other revenues	12,320,346	10,794,818	11,258,790	463,972
Operating revenues - Grants	6,900,000	5,682,168	5,908,213	226,045
Total operating revenues	614,343,643	507,695,042	524,126,034	16,430,992
Operating Expenses:				
Terminal operations	272,817,810	216,321,698	221,387,537	5,065,839
Terminal maintenance	115,124,697	114,349,697	110,437,323	(3,912,374)
General and administrative	56,101,272	56,623,149	56,336,687	(286,462)
Facility rental	2,285,868	1,744,255	190,000	(1,554,255)
Depreciation and Amortization	116,913,822	103,843,917	124,152,727	20,308,810
Total operating expenses	563,243,469	492,882,716	512,504,274	19,621,558
Operating income (loss)	51,100,174	14,812,326	11,621,760	(3,190,566)
Non-operating Revenues (Expenses):				
Interest income	3,221,080	5,144,089	3,256,813	(1,887,276)
Interest expense	(127,298,796)	(124,812,931)	(124,524,612)	288,319
Bond issue costs	(150,000)	(571,259)	(100,000)	471,259
Revenues from federal government	32,421,264	3,008,121	22,293,030	19,284,909
Revenues/expenses (primary government)	53,117,988	2,248,006	7,405,190	5,157,184
Other income (expense)	(2,556,225)	(2,859,279)	(3,597,712)	(738,433)
Gain/(loss) on disposals	-	6,754	-	(6,754)
Income (loss) before capital contributions and transfers	(41,244,689)	(117,836,499)	(95,267,291)	22,569,208
Capital Contributions and Transfers:				
Commonwealth Port Fund allocation	43,580,516	45,652,159	44,641,017	(1,011,142)
Payments to federal government - channel dredging	-	(24,756,552)	(67,860,500)	(43,103,948)
Proceeds (to) from primary government	102,868,601	124,265,923	87,833,831	(36,432,092)
Increase (Decrease) in Net Position	\$ 156,304,602	\$ 42,137,357	\$ (19,031,183)	\$ (61,168,540)

VIRGINIA PORT AUTHORITY & VIRGINIA INTERNATIONAL TERMINALS, LLC
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION
Budgeted for the Twelve Months Ended June 30, 2021

	Primary		Component Unit	
	Government			
	Virginia International			Total
	Authority	Terminals, LLC	Eliminations	
Operating Revenues:				
Terminal operating revenues	\$ -	\$ 506,959,031	\$ -	\$ 506,959,031
Other revenues	11,258,790	-	-	11,258,790
Other Revenues - Grants	5,908,213	-	-	5,908,213
Operating revenues from component unit	132,362,819	-	(132,362,819)	-
Total operating revenues	149,529,822	506,959,031	(132,362,819)	524,126,034
Operating Expenses:				
Terminal operations	5,016,427	216,371,110	-	221,387,537
Terminal maintenance	4,842,095	105,595,228	-	110,437,323
General and administrative	19,395,612	36,941,075	-	56,336,687
Facility rental	190,000	-	-	190,000
Depreciation and Amortization	115,334,476	8,818,251	-	124,152,727
Payments due to Authority	-	132,362,819	(132,362,819)	-
Total operating expenses	144,778,610	500,088,483	(132,362,819)	512,504,274
Operating income (loss)	4,751,212	6,870,548	-	11,621,760
Non-operating Revenues (Expenses):				
Interest income	3,125,857	130,956	-	3,256,813
Interest expense	(124,524,612)	-	-	(124,524,612)
Bond issue costs	(100,000)	-	-	(100,000)
Revenues from federal government	22,293,030	-	-	22,293,030
Revenues/expenses (primary government)	7,405,190	-	-	7,405,190
Other income (expense)	(3,597,712)	-	-	(3,597,712)
Gain/(loss) on disposals	-	-	-	-
	(95,398,247)	130,956	-	(95,267,291)
Income (loss) before capital contributions and transfers	(90,647,035)	7,001,504	-	(83,645,531)
Capital Contributions and Transfers:				
Commonwealth Port Fund allocation	44,641,017	-	-	44,641,017
Payments to federal government - channel dredging	(67,860,500)	-	-	(67,860,500)
Proceeds (to) from primary government	87,833,831	-	-	87,833,831
Increase (Decrease) in Net Position	(26,032,687)	7,001,504	-	(19,031,183)
Net Position - Beginning of Year	707,892,012	66,701,544	-	774,593,556
Net Position - End of Period	\$ 681,859,325	\$ 73,703,048	\$ -	\$ 755,562,373

VIRGINIA PORT AUTHORITY

STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION

For the Budgeted and Forecast Year Ending June 30, 2020 and Budgeted Year Ending June 30, 2021

	FY20 Budget	Forecasted FY20 (as of April 21, 2020)	FY21 Budget	Forecasted to FY21 Budget
Operating Revenues:				
Other revenues	\$ 12,320,346	\$ 10,794,818	\$ 11,258,790	\$ 463,972
Operating revenues - Grants	6,900,000	5,682,168	5,908,213	226,045
Operating revenues from component unit	154,761,303	136,534,024	132,362,819	(4,171,205)
Total operating revenues	173,981,649	153,011,010	149,529,822	(3,481,188)
Operating Expenses:				
Terminal operations	5,702,025	4,562,445	5,016,427	453,982
Terminal maintenance	2,731,522	2,731,522	4,842,095	2,110,573
General and administrative	20,688,159	21,248,236	19,395,612	(1,852,624)
Facility rental	2,285,868	1,744,255	190,000	(1,554,255)
Depreciation and Amortization	109,361,355	96,561,293	115,334,476	18,773,183
Total operating expenses	140,768,929	126,847,751	144,778,610	17,930,859
Operating income (loss)	33,212,720	26,163,259	4,751,212	(21,412,047)
Non-operating Revenues (Expenses):				
Interest income	3,221,080	5,051,351	3,125,857	(1,925,494)
Interest expense	(127,298,796)	(124,812,931)	(124,524,612)	288,319
Bond issue costs	(150,000)	(571,259)	(100,000)	471,259
Revenues from federal government	32,421,264	3,008,121	22,293,030	19,284,909
Revenues/expenses (primary government)	53,117,988	2,248,006	7,405,190	5,157,184
Other income (expense)	(2,556,225)	(2,859,279)	(3,597,712)	(738,433)
Gain/(loss) on disposals	-	-	-	-
Income (loss) before capital contributions and transfers	(41,244,689)	(117,935,991)	(95,398,247)	22,537,744
Capital Contributions and Transfers:				
Commonwealth Port Fund allocation	43,580,516	45,652,159	44,641,017	(1,011,142)
Payments to federal government - channel dredging	-	(24,756,552)	(67,860,500)	(43,103,948)
Proceeds (to) from primary government	102,868,601	124,265,923	87,833,831	(36,432,092)
Increase (Decrease) in Net Position	138,417,148	53,388,798	(26,032,687)	(79,421,485)
Net Position - Beginning of Year	654,503,214	654,503,214	707,892,012	53,388,798
Net Position - End of Period	\$ 792,920,362	\$ 707,892,012	\$ 681,859,325	\$ (26,032,687)

VIRGINIA PORT AUTHORITY
BUDGET SUMMARY - CASH BASIS
FOR THE YEAR ENDING JUNE 30, 2021

Description	2020 Budgeted	2020 Forecast	2021 Budgeted
Revenues (all sources)			
Terminal Revenues	\$ 167,081,649	\$ 147,328,842	\$ 146,347,409
Shared Services	21,550,955	21,760,901	25,497,232
Commonwealth Port Fund Allocation	43,580,516	45,652,159	44,641,017
Operating Revenues-Grants	6,900,000	5,682,168	5,908,213
Total Revenue	<u>239,113,120</u>	<u>220,424,070</u>	<u>222,393,871</u>
Operating Expenditures			
Commerce Advertising	730,234	815,059	937,846
National & International Trade Services	4,404,277	4,428,029	5,742,658
General Management & Direction	23,342,230	25,317,707	23,877,697
GM&D - Facilities Rent	91,062,471	90,703,857	92,252,331
Operational Maintenance	11,390,947	2,731,522	4,842,095
Debt Service for Port Facilities	41,739,621	37,411,082	42,428,842
Security Services	10,366,331	10,159,500	10,861,596
Payments in Lieu of Taxes	1,556,225	1,602,475	1,297,712
Aid to Localities	1,000,000	1,046,505	2,000,000
Port Facilities Planning	703,175	179,281	383,853
Reversion to the General Fund	251,455	251,455	251,455
Total Operating Expenditures	<u>186,546,967</u>	<u>174,646,471</u>	<u>184,876,085</u>
Available for Capital Outlay	<u>52,566,154</u>	<u>45,777,599</u>	<u>37,517,786</u>
Capital Financing			
VIG Financing Sources	10,945,261	5,801,707	-
MELP	18,000,000	-	23,560,000
Federal Grant funds	32,421,264	12,096,456	28,089,250
State Grant funds - NIT optimization	102,868,601	91,719,858	19,973,331
State Grant funds	155,986,589	24,756,552	99,429,384
Total Capital Financing Sources	<u>320,221,715</u>	<u>134,374,573</u>	<u>171,051,965</u>
Capital Expenditures			
Maintenance Reserve	1,455,000	1,455,000	2,500,000
NIT Optimization	102,868,601	91,719,858	19,973,331
VIG Phase II	10,945,261	5,801,707	-
Cargo Handling Facilities	27,185,580	25,197,277	31,868,750
Federal Grant Projects	32,421,264	12,096,456	28,089,250
State Grant Projects	155,986,589	24,756,552	99,429,384
MELP	18,000,000	18,000,000	23,560,000
Total Capital Expenditures	<u>348,862,295</u>	<u>161,026,850</u>	<u>205,420,715</u>
Estimated Change in Fund Balance	<u>\$ 23,925,574</u>	<u>\$ 19,125,322</u>	<u>\$ 3,149,036</u>
Staff Positions	<u>216</u>	<u>216</u>	<u>260</u>
VPA Liquidity Reserve Balance	<u>\$ 8,883,705</u>	<u>\$ 8,883,705</u>	<u>\$ 8,962,577</u>
Revenue Stabilization Fund	<u>\$ 40,000,000</u>	<u>\$ 40,000,000</u>	<u>\$ 40,000,000</u>
Aggregate Net Revenue Coverage (1.1x test)	<u>1.45</u>	<u>1.26</u>	<u>1.33</u>
Aggregate Adjusted Net Revenue Coverage (1.25x test)	<u>1.60</u>	<u>1.42</u>	<u>1.50</u>
Net Revenue Coverage (1.0x test)	<u>1.35</u>	<u>1.17</u>	<u>1.23</u>
Fixed Obligation Coverage (1.0x test)	<u>1.30</u>	<u>1.16</u>	<u>1.22</u>

**VIRGINIA PORT AUTHORITY
BUDGETED CASH FLOW SUMMARY
FISCAL YEAR ENDING JUNE 30, 2021**

Terminal Revenues:

Revenues	\$	146,347,409
Shared Services		25,497,232

Operating Expenditures:

Commerce Advertising	937,846	
National & International Trade Services	5,742,658	
General Management & Direction	23,877,697	
GM&D - Facilities Rent	82,252,331	
Debt Service for Port Facilities	23,734,971	
Security Services	9,750,401	
Payments in Lieu of Taxes	1,297,712	
Port Facilities Planning	383,853	
Reversion to the General Fund	170,539	
Total Operating Expenditures		148,148,009
Capital Expenditures		26,555,000
VPA liquidity reserve adjustment and RSF adjustment		78,872
Budgeted Net Increase In/(Use of) Cash	\$	<u>(2,937,239)</u>

Commonwealth Port Fund:

Revenues including Grant Revenue	\$	50,908,094
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Operating Expenditures:

Operational & Reserve Maintenance	9,858,522	
Security Maintenance	1,111,196	
Debt Service for Port Facilities	18,693,870	
Aid to Localities	2,000,000	
CPF - Facilities Rent	10,000,000	
Reversion to the General Fund	80,916	
Total Operating Expenditures		41,744,504
Capital Expenditures		7,813,750
Budgeted Net Increase In/(Use of) Cash	\$	<u>1,349,840</u>
Total All funds	\$	<u>(1,587,399)</u>

(Note: Budgeted capital expenditures includes utilizing estimated beginning of year cash and appropriation balances.)

**VIRGINIA PORT AUTHORITY
FUTURE CAPITAL OUTLAY PROJECTS
FISCAL YEAR ENDING JUNE 30, 2021**

Projects	Projected Cost
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CAPITAL PROJECTS:

Container Handling Equipment	\$ 48,100,000
Commonwealth Railway Marshalling Yard	28,663,694
Improvements to Container Handling Facilities	12,880,000
NIT South Dredging, Phase II	11,500,000
IT	4,823,000
Miscellaneous other	3,430,000
RMT Drop Lot	2,205,190
PMT Dredging	2,000,000
NIT Entrance Track Optimization	1,985,000
RMT Gate Enhancements	1,500,000
VIP Rail Expansion (continuation of FY20 project)	500,000
Total	\$ 117,586,884

Summary by source:

State Grants	\$ 31,568,884
Terminal Revenue Paygo	26,555,000
MELP	23,560,000
Federal Grants	28,089,250
CPF Paygo	7,813,750
	\$ 117,586,884

VIRGINIA INTERNATIONAL TERMINALS, LLC (Consolidated)

STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION

For the Budgeted and Forecast Year Ending June 30, 2020 and Budgeted Year Ending June 30, 2021

	Budgeted FY20	Forecasted FY20 (as of April 21, 2020)	Budgeted FY21	Forecasted to FY21 Budget
Operating Revenues:				
Terminal operating revenues	\$ 595,123,297	\$ 491,218,056	\$ 506,959,031	\$ 15,740,975
Other revenues	-	-	-	-
Operating Revenues -Grants	-	-	-	-
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Total operating revenues	595,123,297	491,218,056	506,959,031	15,740,975
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Operating Expenses:				
Terminal operations	267,115,785	211,759,253	216,371,110	4,611,857
Terminal maintenance	112,393,175	111,618,175	105,595,228	(6,022,947)
General and administrative	35,413,113	35,374,913	36,941,075	1,566,162
Facility rental	-	-	-	-
Depreciation and amortization	7,552,467	7,282,624	8,818,251	1,535,627
Payments due to Authority	154,761,303	136,534,024	132,362,819	(4,171,205)
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Total operating expenses	577,235,843	502,568,989	500,088,483	(2,480,506)
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Operating income (loss)	17,887,454	(11,350,933)	6,870,548	18,221,481
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Non-operating Revenues (Expenses):				
Interest income	-	92,738	130,956	38,218
Interest expense	-	-	-	-
Bond issue costs	-	-	-	-
Revenues from federal government	-	-	-	-
Revenues/expenses (primary government)	-	-	-	-
Other income (expense)	-	-	-	-
Gain/(loss) on disposals	-	6,754	-	(6,754)
	-	99,492	130,956	31,464
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Income (loss) before capital contributions and transfers	17,887,454	(11,251,441)	7,001,504	18,252,945
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Capital Contributions and Transfers:				
Commonwealth Port Fund allocation	-	-	-	-
Payments to federal government - channel dredging	-	-	-	-
Proceeds (to) from primary government	-	-	-	-
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Increase (Decrease) in Net Position	17,887,454	(11,251,441)	7,001,504	18,252,945
Net Position - Beginning of Year	77,952,985	77,952,985	66,701,544	(11,251,441)
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Net Position - End of Period	\$ 95,840,439	\$ 66,701,544	\$ 73,703,048	\$ 7,001,504

**VIRGINIA INTERNATIONAL TERMINALS, LLC
FUTURE CAPITAL OUTLAY PROJECTS
FISCAL YEAR ENDING JUNE 30, 2021**

Projects	Projected Cost
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CAPITAL PROJECTS:

Container Handling Equipment	\$ 2,850,000
Vehicle Replacement	2,685,000
IT	1,898,500
Miscellaneous other	745,000
Ship-to-Shore Crane Upgrades	500,000
Total	\$ 8,678,500