



Hampton Roads Harbor

2020 Trade Overview

| TOTAL | | |
|-------------------------------------|---------------------------|----------------------------|
| | Short Tons (Thousands) | Metric Tons (Thousands) |
| Total Cargo | 53,712.20 | 48,726.95 |
| General Cargo | 21,081.93 | 19,125.21 |
| Container Cargo | 21,001.83 | 19,052.55 |
| Breakbulk Cargo* | 80.10 | 72.67 |
| Container Units | 1,556,063 | |
| TEUs | 2,813,415 | |
| Total Cargo Dollar Value (Millions) | \$68,912.84 | |

| EXPORT | | |
|-------------------------------------|---------------------------|----------------------------|
| | Short Tons (Thousands) | Metric Tons (Thousands) |
| Total Cargo | 42,291.05 | 38,365.84 |
| General Cargo | 10,525.07 | 9,548.19 |
| Container Cargo | 10,517.04 | 9,540.90 |
| Breakbulk Cargo | 8.03 | 7.28 |
| Container Units | 812,050 | |
| TEUs | 1,474,900 | |
| Total Cargo Dollar Value (Millions) | \$24,422.67 | |

| IMPORT | | |
|-------------------------------------|---------------------------|----------------------------|
| | Short Tons (Thousands) | Metric Tons (Thousands) |
| Total Cargo | 11,421.15 | 10,361.11 |
| General Cargo | 10,556.86 | 9,577.03 |
| Container Cargo | 10,484.79 | 9,511.64 |
| Breakbulk Cargo | 72.07 | 65.38 |
| Container Units | 744,013 | |
| TEUs | 1,338,514 | |
| Total Cargo Dollar Value (Millions) | \$44,490.17 | |

| | |
|---|-----------|
| Vessel Calls | 2,219 |
| Coal Loadings* Short Tons (Thousands) | 26,644.40 |
| *Coal loadings and breakbulk cargo include international and domestic shipments | |

| US East Coast Port | TEUs | East Coast Market Share |
|---------------------|-----------|-------------------------|
| New York/New Jersey | 8,088,155 | 37.1% |
| Savannah | 4,976,844 | 22.9% |
| Port of Virginia | 3,150,239 | 13.7% |
| Charleston (SC) | 2,647,207 | 11.4% |
| Miami | 1,242,999 | 5.2% |
| Baltimore | 1,168,573 | 5.1% |
| Port Everglades | 1,119,453 | 4.6% |



Source: U.S. Dept. of Commerce, Bureau of Census, Virginia Maritime Association, AAPA, The Port of Virginia
 Note: The list of Port Facilities included in this report is summarized on the last page of this report
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2020 Total Cargo in Thousands of Short Tons

Top 10 Trading Partners

| Exports | | Imports | |
|------------------|----------|-----------|----------|
| 1 India | 5,550.96 | 1 China | 2,147.09 |
| 2 Brazil | 4,890.46 | 2 India | 829.66 |
| 3 China | 3,375.12 | 3 Germany | 808.81 |
| 4 Ukraine | 2,811.15 | 4 Vietnam | 651.44 |
| 5 United Kingdom | 2,677.31 | 5 Brazil | 599.76 |
| 6 Netherlands | 2,440.55 | 6 Italy | 581.23 |
| 7 Turkey | 1,532.79 | 7 Turkey | 505.74 |
| 8 Japan | 1,404.32 | 8 Russia | 339.40 |
| 9 Italy | 1,365.66 | 9 France | 331.27 |
| 10 Croatia | 1,320.19 | 10 Spain | 312.14 |

Top 10 Commodities

| Exports | | Imports | |
|---|-----------|--|--------|
| 1 Mineral Fuels, Mineral Oils | 28,042.68 | 1 Nuclear Reactors, Boilers, Machinery | 853.90 |
| 2 Oil Seeds And Oleaginous Fruits | 2,915.52 | 2 Furniture; Bedding, Cushions | 844.81 |
| 3 Wood And Articles Of Wood | 2,768.73 | 3 Plastics And Articles Thereof | 701.82 |
| 4 Residues And Waste From The Food Industries | 1,898.14 | 4 Salt; Sulfur; Earths And Stone | 688.46 |
| 5 Pulp Of Wood | 1,453.29 | 5 Electrical Machinery | 617.09 |
| 6 Plastics And Articles Thereof | 626.79 | 6 Beverages, Spirits And Vinegar | 520.31 |
| 7 Animal Or Vegetable Fats And Oils | 357.44 | 7 Inorganic Chemicals | 478.44 |
| 8 Meat And Edible Meat Offal | 345.50 | 8 Articles Of Iron Or Steel | 448.78 |
| 9 Iron And Steel | 339.44 | 9 Articles Of Stone | 403.74 |
| 10 Paper And Paperboard | 334.41 | 10 Vehicles | 366.14 |

Trade Lanes

| | Export | Import |
|-----------------|-----------|----------|
| Africa | 2,500.96 | 149.31 |
| Asia, Northeast | 8,161.88 | 2,674.51 |
| Asia, Southeast | 3,157.84 | 1,471.31 |
| Caribbean | 1,161.58 | 75.86 |
| Central America | 165.30 | 44.51 |
| Europe, North | 13,523.40 | 2,961.70 |
| India & Others | 42,757.77 | 974.84 |
| Mediterranean | 5,934.69 | 1,767.10 |
| Middle East | 571.82 | 125.55 |
| North America | 228.09 | 64.44 |
| Oceania | 36.37 | 13.75 |
| South America | 6,382.38 | 1,098.27 |

Top U.S. Ports

| | |
|----------------------------|------------|
| 1 Houston, TX | 198,982.13 |
| 2 Corpus Christi, TX | 121,093.60 |
| 3 New Orleans, LA | 110,973.13 |
| 4 Los Angeles, CA | 76,665.60 |
| 5 Newark, NJ | 61,282.74 |
| 6 Gramercy, LA | 60,471.45 |
| 7 The Port of Virginia, VA | 53,712.20 |
| 8 Long Beach, CA | 46,840.11 |
| 9 Port Arthur, TX | 41,362.56 |
| 10 Savannah, GA | 41,200.59 |

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2020 Total Cargo in Thousands of Metric Tons

Top 10 Trading Partners

| Exports | | Imports | |
|------------------|----------|-----------|----------|
| 1 India | 5,035.76 | 1 China | 1,947.81 |
| 2 Brazil | 4,436.56 | 2 India | 752.66 |
| 3 China | 3,061.86 | 3 Germany | 733.74 |
| 4 Ukraine | 2,550.24 | 4 Vietnam | 590.98 |
| 5 United Kingdom | 2,428.82 | 5 Brazil | 544.10 |
| 6 Netherlands | 2,214.03 | 6 Italy | 527.28 |
| 7 Turkey | 1,390.52 | 7 Turkey | 458.80 |
| 8 Japan | 1,273.98 | 8 Russia | 307.90 |
| 9 Italy | 1,238.91 | 9 France | 300.52 |
| 10 Croatia | 1,197.66 | 10 Spain | 283.17 |

Trade Lanes

| | Export | Import |
|-----------------|-----------|----------|
| Africa | 2,268.84 | 135.45 |
| Asia, Northeast | 7,404.35 | 2,426.28 |
| Asia, Southeast | 2,864.75 | 1,334.75 |
| Caribbean | 1,053.77 | 68.82 |
| Central America | 149.96 | 40.38 |
| Europe, North | 12,268.24 | 2,686.81 |
| India & Others | 38,789.24 | 884.36 |
| Mediterranean | 5,383.87 | 1,603.08 |
| Middle East | 518.75 | 113.90 |
| North America | 206.92 | 58.45 |
| Oceania | 33.00 | 12.47 |
| South America | 5,790.00 | 996.34 |

Top 10 Commodities

| Exports | | Imports | |
|---|-----------|--|--------|
| 1 Mineral Fuels, Mineral Oils | 25,439.92 | 1 Nuclear Reactors, Boilers, Machinery | 774.65 |
| 2 Oil Seeds And Oleaginous Fruits | 2,644.92 | 2 Furniture; Bedding, Cushions | 766.40 |
| 3 Wood And Articles Of Wood | 2,511.75 | 3 Plastics And Articles Thereof | 636.68 |
| 4 Residues And Waste From The Food Industries | 1,721.96 | 4 Salt; Sulfur; Earths And Stone | 624.56 |
| 5 Pulp Of Wood | 1,318.40 | 5 Electrical Machinery | 559.82 |
| 6 Plastics And Articles Thereof | 568.62 | 6 Beverages, Spirits And Vinegar | 472.02 |
| 7 Animal Or Vegetable Fats And Oils | 324.26 | 7 Inorganic Chemicals | 434.03 |
| 8 Meat And Edible Meat Offal | 313.43 | 8 Articles Of Iron Or Steel | 407.12 |
| 9 Iron And Steel | 307.93 | 9 Articles Of Stone | 366.26 |
| 10 Paper And Paperboard | 303.37 | 10 Vehicles | 332.16 |

Top U.S. Ports

| | |
|----------------------------|------------|
| 1 Houston, TX | 180,513.77 |
| 2 Corpus Christi, TX | 109,854.39 |
| 3 New Orleans, LA | 100,673.25 |
| 4 Los Angeles, CA | 69,549.95 |
| 5 Newark, NJ | 55,594.83 |
| 6 Gramercy, LA | 54,858.84 |
| 7 The Port of Virginia, VA | 48,726.95 |
| 8 Long Beach, CA | 42,492.69 |
| 9 Port Arthur, TX | 37,523.53 |
| 10 Savannah, GA | 37,376.59 |

Source: U.S. Dept. of Commerce, Bureau of Census, Virginia Maritime Association, The Port of Virginia

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2020 Total Cargo in Millions of U.S. Dollars

Top 10 Trading Partners

| Exports | | Imports | |
|------------------|------------|------------------|------------|
| 1 China | \$2,453.21 | 1 China | \$9,072.09 |
| 2 Belgium | \$1,810.77 | 2 Germany | \$5,816.54 |
| 3 Germany | \$1,537.31 | 3 India | \$3,344.23 |
| 4 United Kingdom | \$1,272.92 | 4 Italy | \$2,654.41 |
| 5 Netherlands | \$1,272.72 | 5 Vietnam | \$2,419.13 |
| 6 Japan | \$1,253.21 | 6 Japan | \$1,711.08 |
| 7 Spain | \$1,043.23 | 7 Malaysia | \$1,577.72 |
| 8 Brazil | \$864.18 | 8 United Kingdom | \$1,096.13 |
| 9 Austria | \$837.04 | 9 France | \$1,085.27 |
| 10 India | \$825.94 | 10 Brazil | \$1,076.07 |

Top 10 Commodities

| Exports | | Imports | |
|--|------------|---|------------|
| 1 Nuclear Reactors, Boilers, Machinery | \$2,543.47 | 1 Nuclear Reactors, Boilers, Machinery | \$9,121.96 |
| 2 Pharmaceutical Products | \$2,431.17 | 2 Electrical Machinery | \$4,471.85 |
| 3 Plastics And Articles Thereof | \$2,003.07 | 3 Pharmaceutical Products | \$3,198.11 |
| 4 Miscellaneous Chemical Products | \$1,166.77 | 4 Furniture; Bedding, Cushions | \$2,503.57 |
| 5 Organic Chemicals | \$1,160.68 | 5 Vehicles, Other Than Railway | \$2,231.14 |
| 6 Oil Seeds And Oleaginous Fruits | \$1,152.90 | 6 Plastics And Articles Thereof | \$2,116.31 |
| 7 Vehicles, Other Than Railway | \$1,134.91 | 7 Organic Chemicals | \$1,399.20 |
| 8 Electrical Machinery | \$972.68 | 8 Toys, Games And Sports Equipment | \$1,349.82 |
| 9 Wood And Articles Of Wood | \$778.50 | 9 Articles Of Iron Or Steel | \$1,129.57 |
| 10 Residues And Waste From The Food Industries | \$701.42 | 10 Optical, Medical or Surgical Instruments | \$1,115.61 |

Trade Lanes

| | Export | Import |
|-----------------|------------|-------------|
| Africa | \$1,574.65 | \$414.52 |
| Asia, Northeast | \$4,873.28 | \$12,276.66 |
| Asia, Southeast | \$2,054.94 | \$6,474.48 |
| Caribbean | \$217.87 | \$23.15 |
| Central AM | \$236.27 | \$169.89 |
| Europe, North | \$9,470.52 | \$14,079.42 |
| India & Others | \$1,105.07 | \$4,186.15 |
| Mediterranean | \$1,886.91 | \$4,735.15 |
| Middle East | \$1,226.69 | \$443.70 |
| North America | \$32.50 | \$32.36 |
| Oceania | \$212.49 | \$41.97 |
| South America | \$1,531.47 | \$1,612.71 |

Top U.S. Ports

| | |
|----------------------------|--------------|
| 1 Los Angeles, CA | \$259,208.82 |
| 2 Newark, NJ | \$148,314.70 |
| 3 Houston, TX | \$126,110.26 |
| 4 Savannah, GA | \$103,230.61 |
| 5 Long Beach, CA | \$91,700.22 |
| 6 Charleston, SC | \$72,702.73 |
| 7 Norfolk-Newport News, VA | \$68,912.84 |
| 8 Oakland, CA | \$50,465.27 |
| 9 Baltimore, MD | \$49,578.29 |
| 10 New Orleans, LA | \$40,975.56 |

Source: U.S. Dept. of Commerce, Bureau of Census, Virginia Maritime Association, The Port of Virginia

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Port Facilities

General Cargo Terminals

Lambert's Point Docks, Inc.
The Port of Virginia

Coal Terminals

Dominion Terminal Associates
Kinder Morgan Bulk Terminals - Pier IX
Norfolk Southern Corporation - Coal Pier 6

Refrigerated Facilities

Lineage RCS Norfolk (formerly IRPS)

Dry Bulk and Grain Handling Facilities

Kinder Morgan Money Point
Kinder Morgan Terminals - Elizabeth River Terminals, LLC
Perdue Agribusiness LLC
TransMontaigne Dry Bulk

Oil Storage and Handling Facilities

BKEP Materials, LLC
IMTT - Virginia
Marine Oil Service, Inc.
Norfolk Oil Transit, Inc.
PAPCO, Inc.
TransMontaigne, Inc.