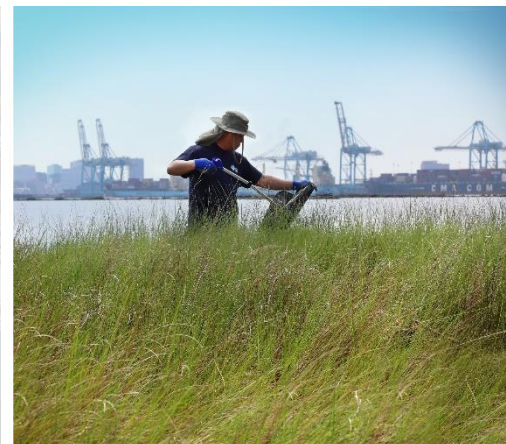
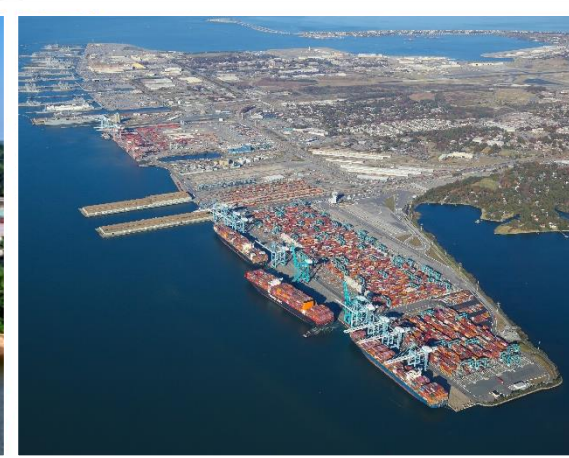




Virginia Port Authority Board of Commissioners Regular Meeting

Session 418

January 30, 2024



Agenda



Approval of Minutes



Opportunity for Public Comment



Committee/Regular Reports



CEO / Executive Director Report



Other Business and Adjournment



Executive Committee Report

Chair Layne



Executive Session Report

Chair Layne



Finance and Audit Committee Report

Committee Chair Burnett

Impact of Red Sea Disruption

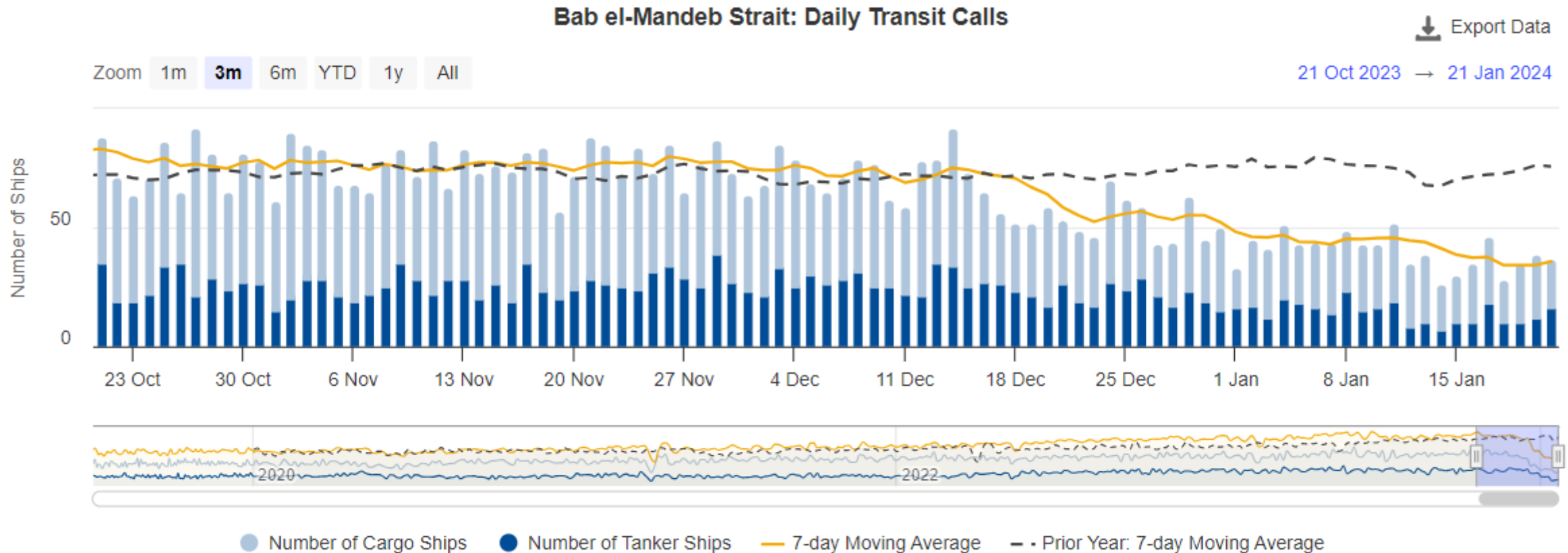
Stephen A. Edwards, CEO/Executive Director



Red Sea

Impact – Commercial Issues

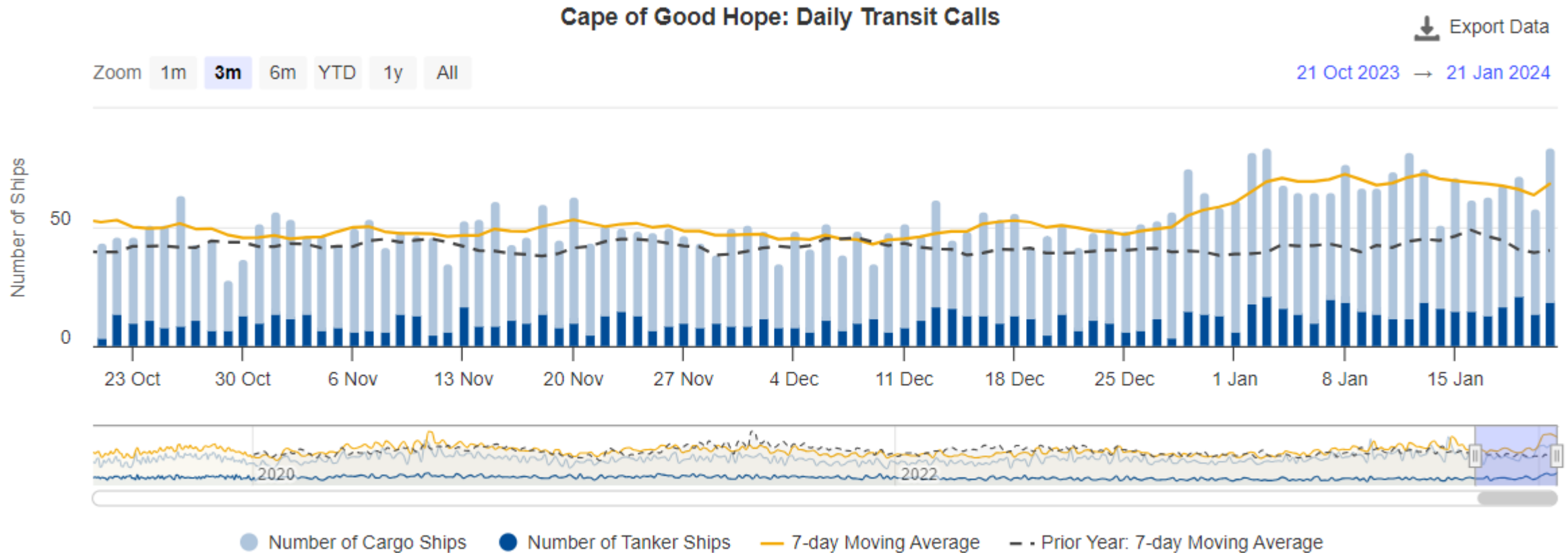
Bab el-Mandeb Strait: Daily Transit Calls



Sources: UN Global Platform; PortWatch.

Source: IMF, UN Global Platform; PortWatch

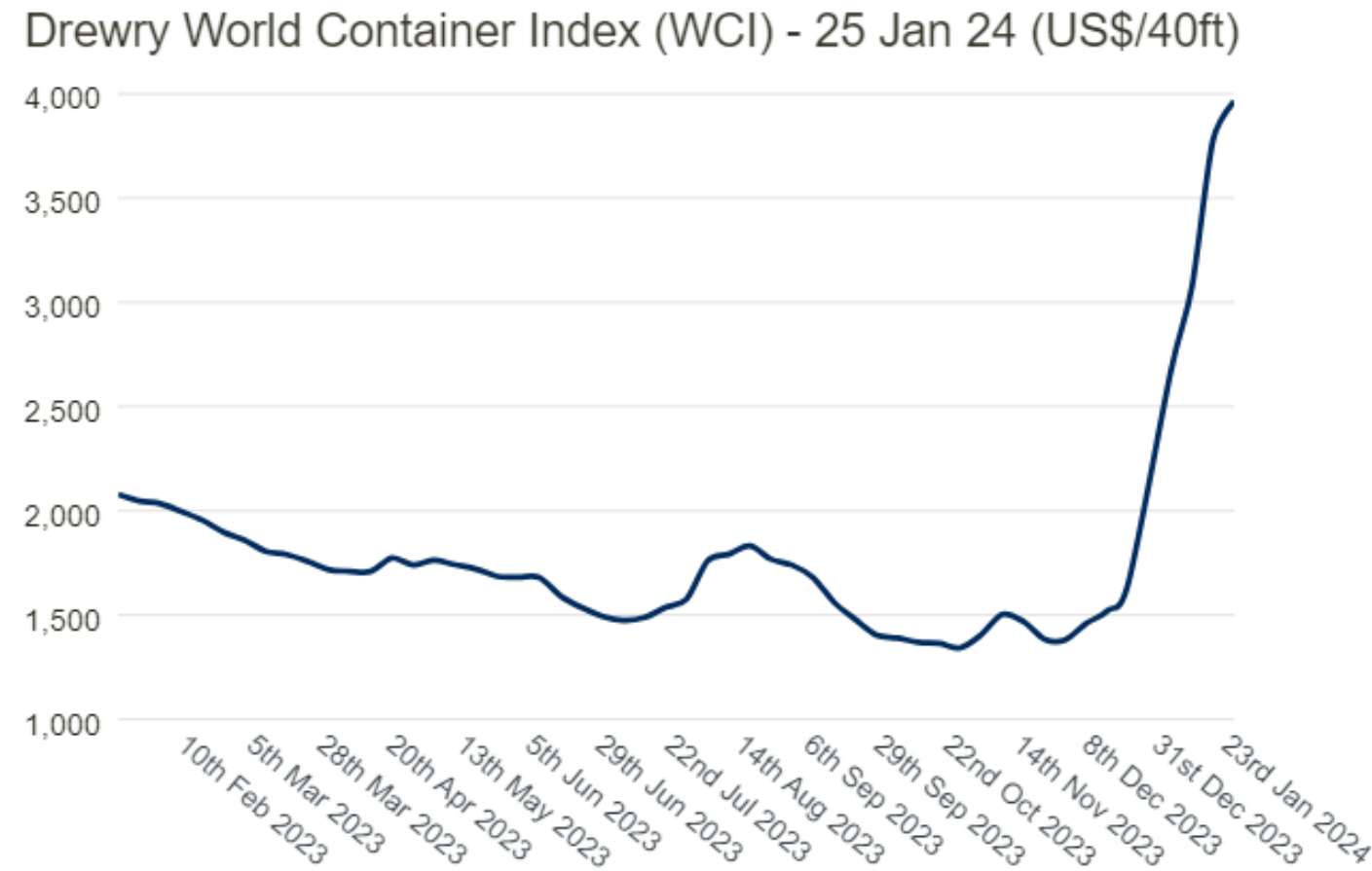
Cape of Good Hope: Daily Transit Calls



Sources: UN Global Platform; PortWatch.

Source: IMF, UN Global Platform; PortWatch

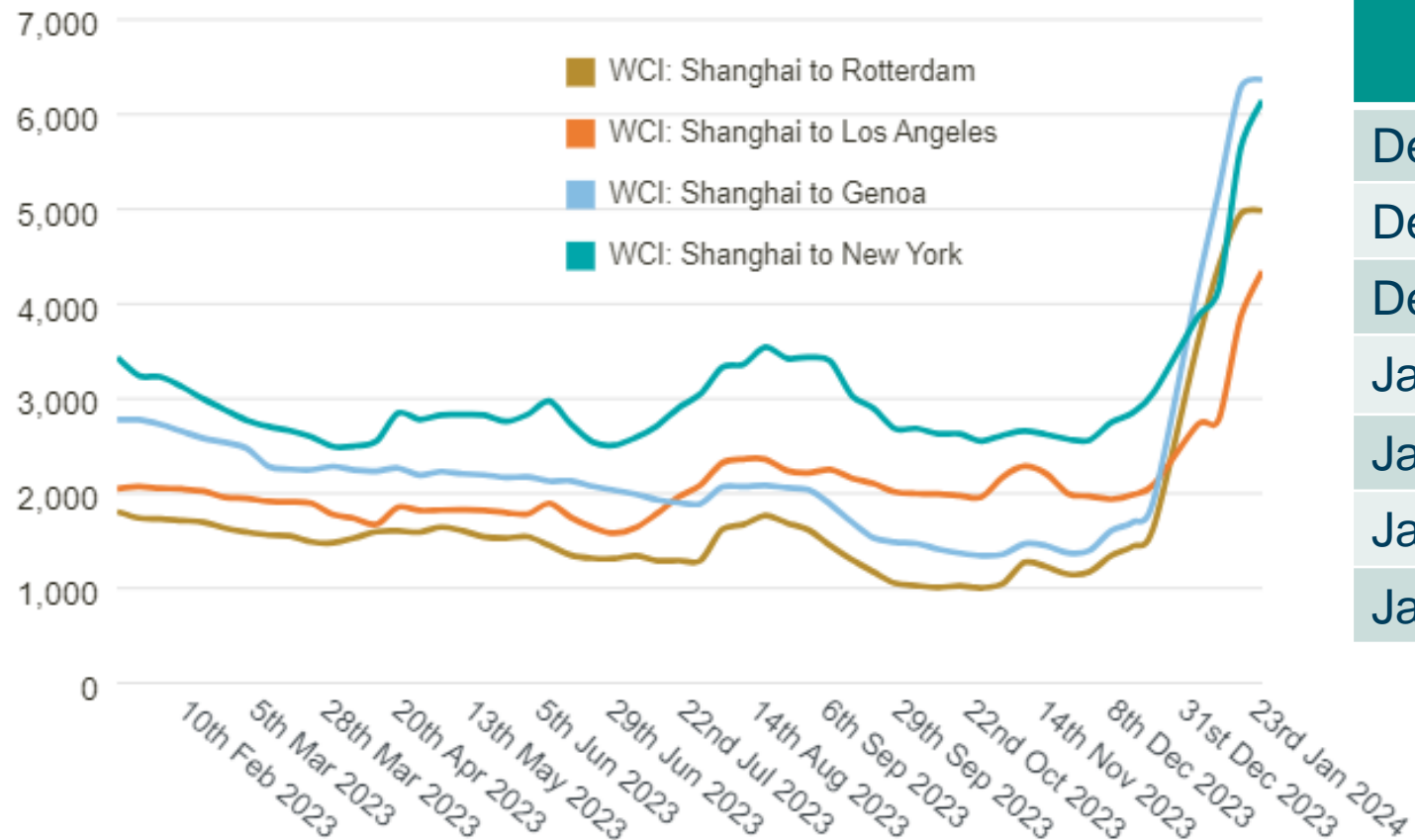
Drewry's World Container Index (WCI)



- Drewry's WCI increased 5% this week vs prior week and was up 94% compared to same week last year.
- This week's index of \$3,964 is the highest since October 2022 and is 179% more than average 2019 (pre-pandemic) rates of \$1,420.

Drewry WCI: Trade Routes from Shanghai

Drewry WCI: Trade Routes from Shanghai (US\$/40ft)



	Shanghai – LA	Shanghai – NY	Rate Differential
Dec 7	\$1,939	\$2,747	\$808
Dec 14	\$1,985	\$2,851	\$866
Dec 21	\$2,100	\$3,074	\$974
Jan 4	\$2,726	\$3,858	\$1,132
Jan 11	\$2,790	\$4,170	\$1,380
Jan 18	\$3,860	\$5,644	\$1,784
Jan 25	\$4,344	\$6,143	\$1,799

Source: Drewry Supply Chain Advisors, as of Jan 25, 2024

Financial Results for FY24 YTD Ending December 31, 2023

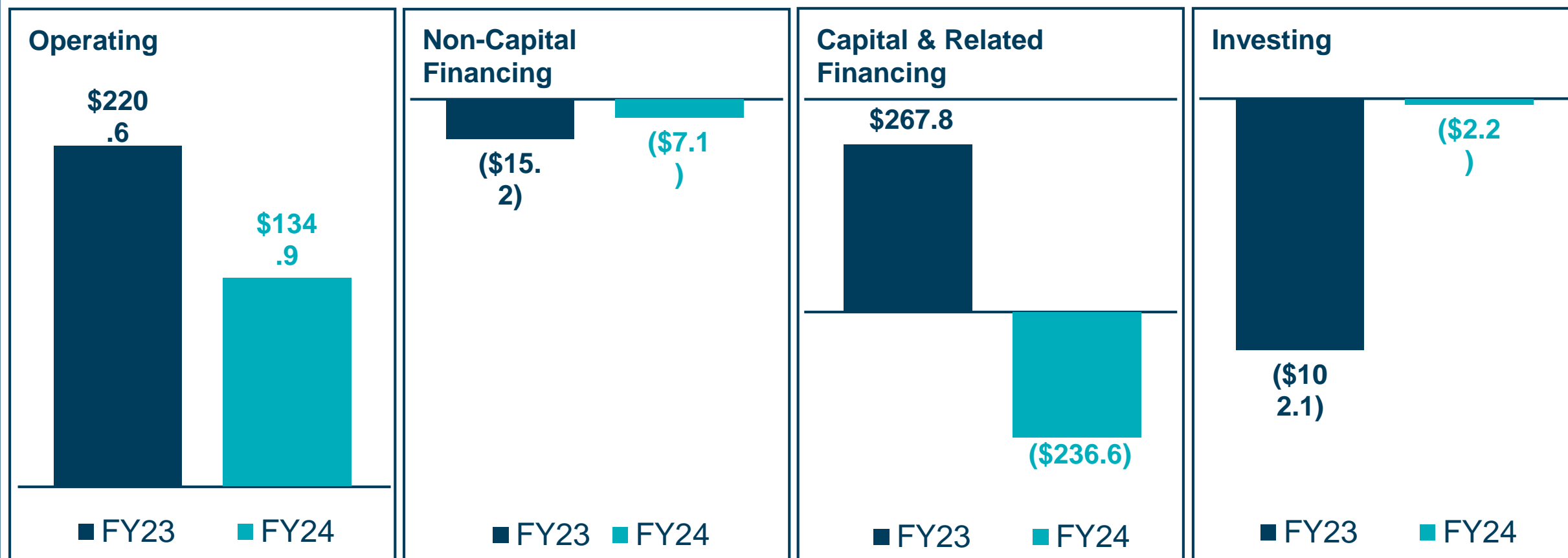
Rodney W. Oliver, Chief Financial Officer

Fiscal Year 2024 YTD Highlights



July - September	Budget	Actual	Fav. (Unfav.) Variance	Fav. (Unfav.) % Variance
Volume	999,081	939,555	(59,526)	(6.0%)
Operating Revenues	\$390.9m	\$361.7m	\$(29.2m)	(7.5%)
Operating Expenses	\$340.4m	\$320.1m	\$20.3m	6.0%
Operating Income	\$50.5m	\$41.6m	\$(8.9m)	(17.6%)
EBITDA	\$150.9m	\$139.6m	\$(11.3m)	(7.5%)

Cash Flow FY23 YTD vs. FY24 YTD – USD millions



Capital & Related Financing – USD millions



	FY23 YTD	FY24 YTD
CPF contribution	\$ 26.8	\$ 29.9
Acquisition of capital assets	(60.7)	(231.4)
Transfer from primary government	331.9	0.4
VIG lease payments	(52.0)	(54.1)
Other lease payments	(13.6)	(16.8)
Principal paid on long-term debt	(21.3)	(23.3)
Interest paid on long-term debt	(10.0)	(6.7)
Net transfers from agencies	6.8	(0.3)
Net transfers – offshore wind	60.0	67.1
Other	(0.1)	(1.4)
Total	\$ 267.8	\$ (236.6)



Safety and Operations Report

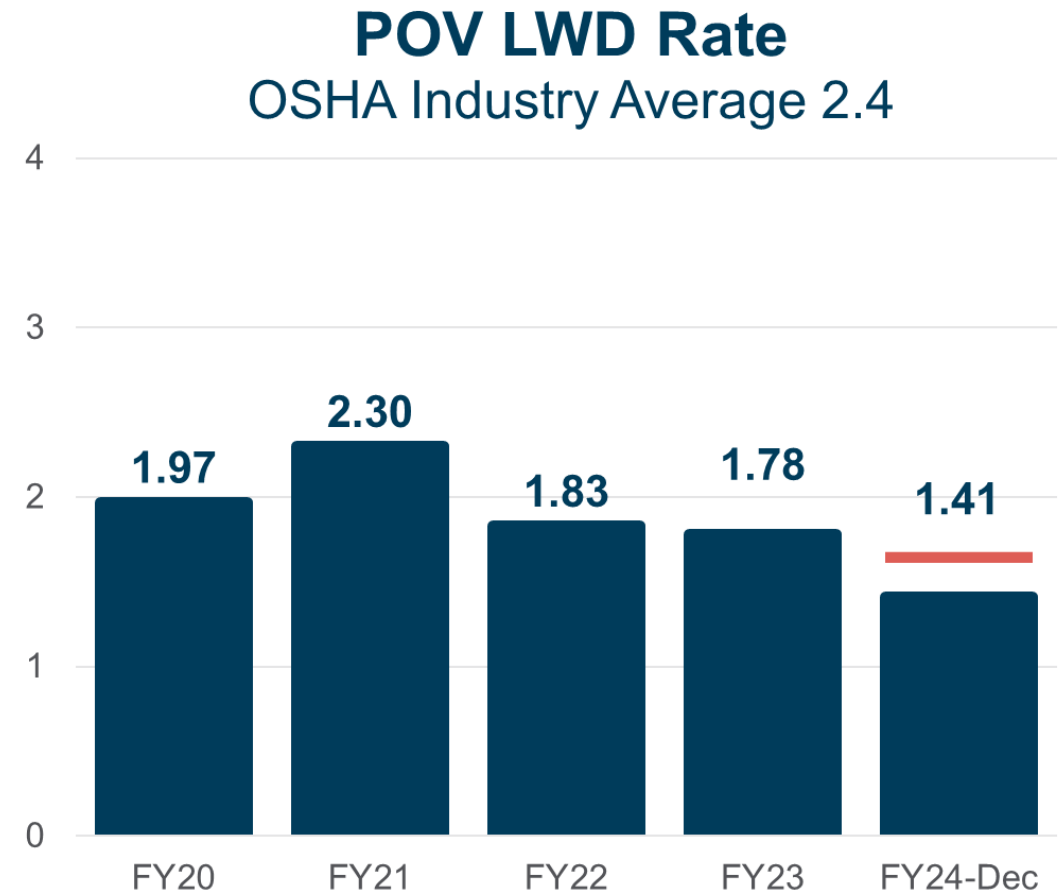
Joe Ruddy, Chief Operations Officer, VIT

Safety Dashboard

Joe Ruddy, Chief Operations Officer, VIT

As of Dec 31st the POV FY24
Lost Work Day (LWD) rate of **1.41** is:

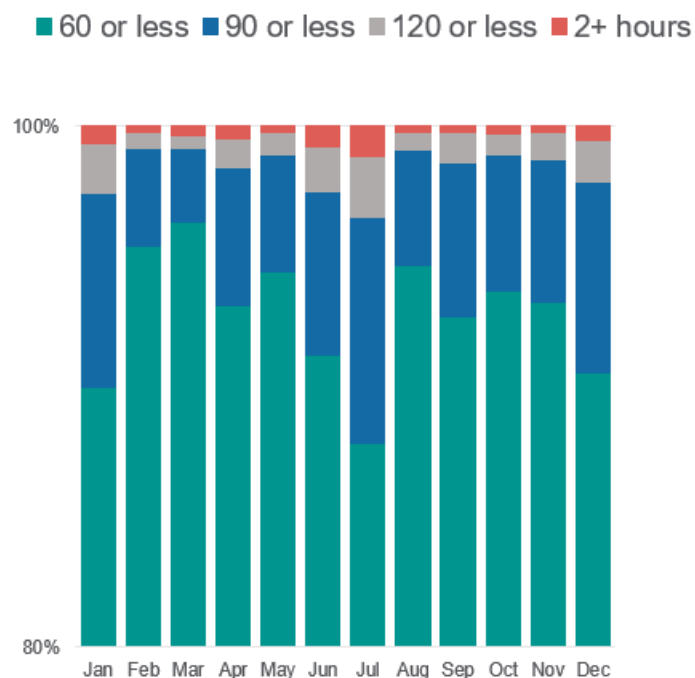
- 20.8% decrease from FY23
- 23.0% decrease from FY22
- FY24 year end goal is 1.61



Operations Dashboard

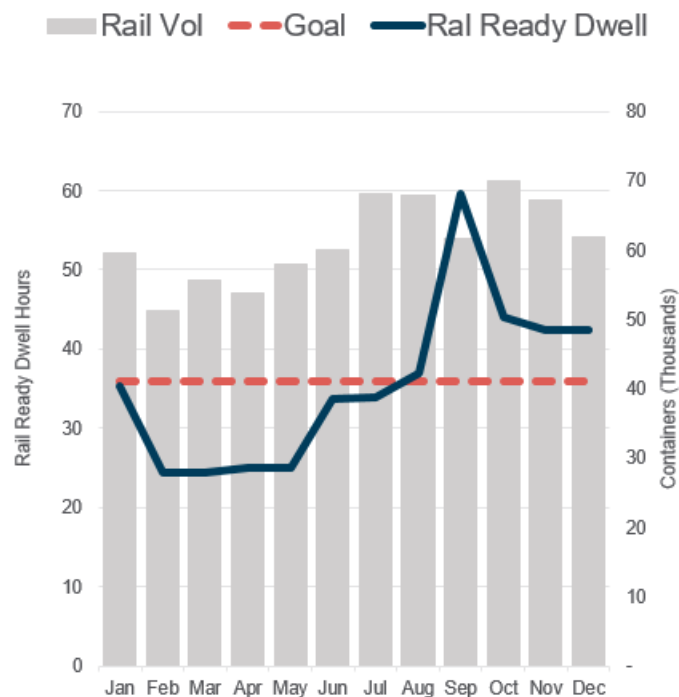
Joe Ruddy, Chief Operations Officer, VIT

Gate Performance



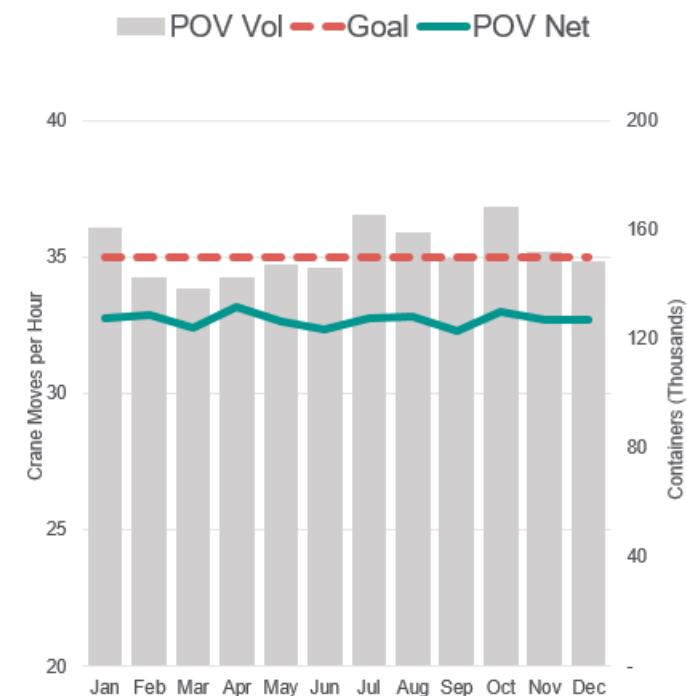
66,171 truck visits, 90.5% under 1 hour
0.6% or 364 truck visits over 2 hours
Turn Time: 34.6 min traditional
and 40.2 min expanded

Rail Performance



61,851 rail containers, up 10.5% YOY
Rail Ready Dwell: 40.7 hours

Net Productivity



Net Productivity: 32.7 crane moves per hour, 1.3% higher than in 2022

Infrastructure Projects Update

Cathie J. Vick, Chief Development and Public Affairs Officer

Infrastructure Projects Dashboard



NIT Central Rail Yard (CRY) Expansion

Design



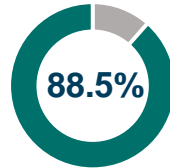
Complete

Construction



On-Time

Overall



On-Time

North NIT Optimization

Design



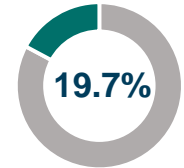
Complete

Construction



On-Time

Overall



On-Time

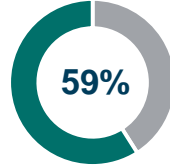
PMT Offshore Wind Staging Port

Design



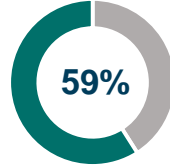
Land design complete Mar 22
Dredging design complete Apr 23

Construction



In Progress

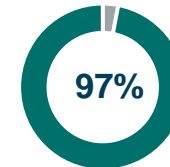
Overall



In Progress

Channel Deepening and Widening

Design



In Progress

Construction



In Progress

Overall



In Progress

Sustainability Update

Cathie J. Vick, Chief Development and Public Affairs Officer

Power Purchase Agreement (PPA)



- Analysis completed in Q4 2023 to facilitate an amendment to the PPA for 100% clean energy
- Amendment to PPA Agreement was signed in December 2023
- Quarterly true-up meetings will be held January 2024, April 2024, July 2024, and October 2024, January 2025





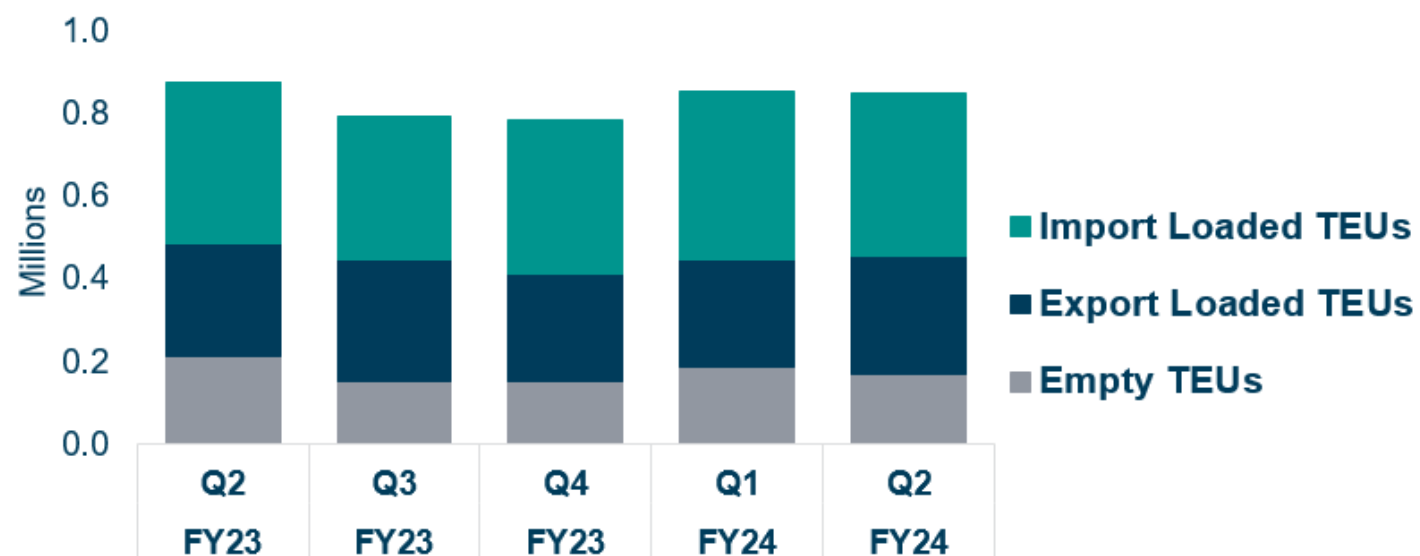
Growth Report

Committee Chair Asbury

Sales and Volume Report

Tom Capozzi, Chief Sales and Marketing Officer, VIT

Volumes: Q2 FY24



	FY24 Q2	FY23 Q2	Change	% Change
Total TEUs	850,686	878,360	(27,674)	(3.2%)
Export Loaded TEUs	285,975	273,400	12,575	4.6%
Import Loaded TEUs	396,247	392,946	3,302	0.8%
Empty TEUs	168,464	212,014	(43,550)	(20.5%)
Non-Containerized Tonnage	48,438	40,990	7,448	18.2%
Vessel Calls	417	403	14	3.5%

USEC Ports Market Comparison



	FY 2024	FY 2023	Change	% Change
New York / New Jersey	2,295,774	2,517,805	(222,031)	(8.8%)
Savannah	1,602,001	1,803,188	(201,187)	(11.2%)
The Port of Virginia	1,137,684	1,169,082	(31,398)	(2.7%)
Charleston	813,083	823,583	(10,500)	(1.3%)

*Source: Reported Actuals – Loaded TEUs

*Fiscal period included: July 2023 through November 2023



CEO/Executive Director Report

Stephen Edwards, CEO/Executive Director



Other Business

Chair Layne



Virginia Port Authority Board of Commissioners

Thank You

