#### Virginia Port Authority Board of Commissioners Budget Meeting, Session 426 June 5, 2025

The Virginia Port Authority ("VPA") Board of Commissioners ("Board") held Budget Meeting on June 6, 2024 in the Virginia Economic Development Partnership (VEDP) Conference Room, 901 E. Cary Street, Suite 700 Richmond, VA 23219.

#### **Commissioners Present:**

Aubrey L. Layne, Chair
Faith B. Power, Vice Chair
Shaza Andersen (electronic participation)
John Asbury
Jim Burnett
Michael W. Coleman
Jason El Koubi
Maurice Jones
David Richardson
George Brown
Ellen Smith Gajda

#### **Commissioners Absent**

Eva Teig Hardy Bill Kirk

#### **VPA Staff Present:**

Stephen A. Edwards, CEO and Executive Director
Rodney W. Oliver, Chief Financial Officer
Sarah J. McCoy, General Counsel and Chief Administrative Officer
Kenon Thomas, Director, Financial Reporting & Budget
Nina Malone, Principal Economist
Sandi Jackson, Director, Treasury
Matt Miller, Director, Contracts & Real Estate
Lisa S. Nelson, Secretary to the Board
Jodie Asbell, Assistant Secretary to the Board

#### **Guests:**

Robbie Bittner, PB Mares Dwight Buracker, PB Mares

In accordance with the VPA Board of Commissioners Electronic Participation Policy, Commissioner Andersen participated by electronic connection from McLean, Virginia as she had a conflict with another Board Meeting.

#### **Open Session**

Chair Layne called the meeting to order at 11:00 am and a safety briefing was given by Commissioner Jason El Koubi.

Chair Layne reported out from the Investment Committee Meeting.

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The Investment Committee convened this morning and received presentations from management and the Ports Retirement Investment Advisor (Compass Financial Partners).

#### During the meeting:

- The Actuary confirmed that no decisions were required of the Committee regarding the assumptions required for preparation of the 2025 actuarial valuation reports.
- We reviewed the retirement plan investment performance through March 31, 2025, which included recommendations for two investment fund changes.
- Replace T. Rowe Price New Horizons Fund with American Century Small Cap Growth Fund for pension and defined contribution plan.
- Replace Victory Sycamore Small Company Opportunity Fund with PIMCO RAE US Small Fund for pension and defined contribution plan.
- We engaged in a discussion on pension investment strategy.
- At the conclusion of the meeting, the Committee unanimously approved the proposed investment fund changes and the glide path investment strategy with a focus on asset/liability management.

Chair Layne also reported that VIT is currently 100% funded and the VPA is currently 80%.

#### **Closed Session**

At 11:08 am, Chair Layne requested a motion to go into closed session. The motion was made by Commissioner Burnett as follows:

"I move that the VPA Board of Commissioners convene a closed meeting in accordance with The Virginia Freedom of Information Act, pursuant to the requirements of §2.2-3711(A)(37), and the provisions of §62.1-132.4, to discuss proprietary financial data and information relating to tonnages and cargoes furnished to the VPA in confidence by Virginia International Terminals, LLC ("VIT") and the Hampton Roads Chassis Pool II, LLC ("HRCP II"); and pursuant to §2.2-3711(A)(6) to discuss the consideration of investment of public funds where competition or bargaining is involved, where, if made public initially, the financial interest of the governmental unit would be adversely affected."

The motion was seconded by Commissioner El Koubi and passed by a vote of the VPA Board Members as follows:

Ayes: 11 (Layne, Power, Andersen, Asbury, Brown, Burnett, Coleman, El Koubi, Gajda, Jones,

Richardson) Nays: 0 Abstention: 0

Absent During Vote: 2 (Hardy, Kirk) Absent During Meeting: 2 (Hardy, Kirk)

#### Virginia Port Authority Board of Commissioners Budget Meeting, Session 426 June 5, 2025

#### **Certification of Closed Session**

At 1:28 pm, the VPA Board of Commissioners came out of closed session and the following resolution was made by Commissioner Burnett:

"I move the following resolution,

Whereas, the VPA Board of Commissioners has convened a closed meeting on this date pursuant to an affirmative recorded vote and in accordance with the provisions of The Virginia Freedom of Information Act; and

Whereas, §2.2-3712 of the Code of Virginia requires a certification that such closed meeting was conducted in conformity with Virginia law;

Now, therefore, be it resolved, that the Committee member certifies that, to the best of each member's knowledge, (i) only public business matters lawfully exempted from open meeting requirements under this chapter were discussed in the closed meeting to which this certification resolution applies, and (ii) only such public business matters as were identified in the motion by which the closed meeting was convened were heard, discussed or considered by the Committee."

The resolution was seconded by Commissioner Coleman and certified by a roll call of the VPA Board of Commissioners as follows:

Ayes: 11 (Layne, Power, Andersen, Asbury, Brown, Burnett, Coleman, El Koubi, Gajda, Jones,

Richardson) Nays: 0 Abstention: 0

Absent During Vote: 2 (Hardy, Kirk) Absent During Meeting: 2 (Hardy, Kirk)

#### **Open Session**

#### I. Call to Order

Chair Layne called the open session of the Budget Meeting to order at 1:32 pm.

#### II. Opportunity for Public Comment

There were no public attendees and therefore, no comments made.

#### III. Chair Layne reported out on the Closed Budget Meeting

Chair Layne stated that the Board met earlier today and received presentations from management on the Annual Consolidated Budget for Fiscal Year 2026 and an Equipment Purchase and Sale Agreement related to Ship-to-Shore cranes.

He shared that the Board would be next be receiving presentations on the fiscal year 2026 Consolidated Budget and the Equipment Purchase and Sale Agreement will be

#### Virginia Port Authority Board of Commissioners Budget Meeting, Session 426 June 5, 2025

provided. He announced that we would first have Auditors, PB Mares address planning for the upcoming Fiscal Year 2025 external audits for VPA and VIT.

#### IV. Audit Planning Presentation

Robbie Bittner of PB Mares was introduced by Rodney Oliver. Robbie thanked everyone for the opportunity to present to the VPA Board today.

Mr. Bittner shared the reports that would be issued from PB Mares:

- Audit opinions on the consolidated financial statements of VPA & VIT as well as VIT and Subsidiary
- Internal control over financial reporting and on compliance and other matters
- Compliance for each major federal program and internal control over compliance
- Report to the Board of Commissioners of the VPA and Management of VIT

A slide depicting timing of logistics of the audit schedule was shared for both VIT and VPA. Rodney Oliver interjected that these dates may be slightly altered with all that is currently going on.

The Engagement Service Team for VPA and VIT was announced. Robbie introduced his colleague Dwight Buracker who was also in attendance.

New Standards were shared for Fiscal Year Ending 06/30/2025 and 06/30/2026.

The floor was opened up for any questions, comments and observations.

Commissioner Jim Burnett shared that he had participated in a call with PB Mares and the Audit Committee and they have discussed tariffs and various other related pertinent items related to the Port.

Rodney Oliver also met with PB Mares recently to discuss significant transactions.

Preliminary external audit results will be reported at the July 2025 VPA Board Meeting.

#### V. <u>Budget Presentation</u>

Rodney Oliver provided a briefing on the Fiscal Year 2026 budget.

Items covered were:

- Key Assumptions
- Executive Summary
- Capital Budget
- Debt Service Coverage
- Risks and Considerations

The floor was opened up for questions regarding the budget presentation. Chair Layne thanked Rodney and his team for the excellent briefing.

Commissioner Burnett recommended the approval of Resolutions 25-17, approving the Virginia Port Authority's Consolidated Annual Budget for Fiscal Year ending June 30, 2026.

#### Virginia Port Authority Board of Commissioners Budget Meeting, Session 426 June 5, 2025

- **ACTION:** Upon motion by Commissioner Burnett, seconded by Commissioner Asbury, Resolution 25-17 was approved unanimously (11-0) by a vote of the Board.
- Ayes: 11 (Layne, Power, Andersen, Asbury, Brown, Burnett, Coleman, El Koubi, Gajda, Jones, Richardson)

Nays: 0 Abstention: 0

Absent During Vote: 2 (Hardy, Kirk) Absent During Meeting: 2 (Hardy, Kirk)

#### VI. Other Business

Stephen Edwards presented Resolution 25-18, authorizing the Virginia Port Authority to enter in to a purchase and sale agreement for the sale of cargo handling equipment, specifically, ship to shore cranes.

Commissioner Burnett recommended the approval of Resolutions 25-18,

Authorizing The Virginia Port Authority to enter into a Purchase and Sale Agreement for the Sale of Cargo handling equipment – Ship to Shore Cranes

**ACTION:** Upon motion by Commissioner Burnett, seconded by Commissioner Coleman, Resolution 25-18 was approved unanimously (11-0) by a vote of the Board.

 Ayes: 11 (Layne, Power, Andersen, Asbury, Brown, Burnett, Coleman, El Koubi, Gajda, Jones, Richardson)

Nays: 0 Abstention: 0

Absent During Vote: 2 (Hardy, Kirk) Absent During Meeting: 2 (Hardy, Kirk)

Mr. Edwards stated that we will come back to the board if a decision needs to be made whether or not to assign the contract of the four new STS cranes. Aubrey Layne advised that a special Board Meeting should be called to make the final determination of the STS crane contract assignment.

#### VII. Adjournment

isaS. Nelson

The meeting adjourned at 1:48 pm

Respectfully submitted,

Lisa S. Nelson

Secretary to the Board

## AGENDA Virginia Port Authority (VPA) Board of Commissioners Investment Committee Meeting

Thursday, June 5, 2025 – 10:00 a.m. – 11:00 a.m.

#### **Meeting Location:**

Virginia Economic Development Partnership (VEDP) Office, 901 E. Cary Street, Suite 700, Richmond, VA 23219

#### **Investment Committee Members:**

Ex Officio Members: Faith B. Power

Aubrey L. Layne – Chair, VPA Board James C. Burnett – Chair, Finance and Audit Committee Stephen A. Edwards – CEO and Executive Director, VPA Rodney W. Oliver – Chief Financial Officer, VPA

- 1. Open Session Call to Order, Chair Layne
- 2. Safety Briefing Stephen A. Edwards
- 3. **Closed Session** Motion to convene a closed meeting in accordance with The Virginia Freedom of Information Act, pursuant to the requirements of §2.2-3711(A)(1), the personnel exemption, to review the various retirement and pension plans as they relate to employee compensation; and pursuant to section 2.2-3711(A)(37), and the provisions of section 62.1-132.4, to discuss proprietary financial and budgetary information furnished to the VPA in confidence by its terminal operator as it relates to the management of employee retirement plan investments; and the provisions of section 2.2-3711(A)(6) to discuss the management of the plans where competition or bargaining is involved, where if made public initially, the financial interest of the VPA would be adversely affected.
- 4. Vote on the motion

Presenters – Transamerica and Compass Financial Partners (via Teams)

- 5. **Open Session** Certification of Closed Session
- 6. Opportunity for Public Comment
- 7. Adjourn

#### VPA Board Investment Committee Closed Meeting – Thursday, June 5, 2025

#### **TO CONVENE CLOSED MEETING:**

"I move that the VPA Board's Investment Committee convene a closed meeting in accordance with The Virginia Freedom of Information Act, pursuant to the requirements of §2.2-3711(A)(1), the personnel exemption, to review the various retirement and pension plans as they relate to employee compensation; and pursuant to section 2.2-3711(A)(37), and the provisions of section 62.1-132.4, to discuss proprietary financial and budgetary information furnished to the VPA in confidence by its terminal operator as it relates to the management of employee retirement plan investments; and the provisions of section 2.2-3711(A)(6) to discuss the management of the plans where competition or bargaining is involved, where if made public initially, the financial interest of the VPA would be adversely affected."

[Motion] [Second needed] [Vote]

#### **CERTIFICATION AFTER CLOSED MEETING:**

"I move the following resolution,

Whereas, the Investment Committee has convened a closed meeting on this date pursuant to an affirmative recorded vote and in accordance with the provisions of The Virginia Freedom of Information Act; and

Whereas, §2.2-3712 of the Code of Virginia requires a certification that such closed meeting was conducted in conformity with Virginia law;

Now, therefore, be it resolved, that the committee member certifies that, to the best of each member's knowledge, (i) only public business matters lawfully exempted from open meeting requirements under this chapter were discussed in the closed meeting to which this certification resolution applies, and (ii) only such public business matters as were identified in the motion by which the closed meeting was convened were heard, discussed or considered by the Committee."

[Motion] [Second needed] [Roll Call Vote]

	Ex Officio:
Chair Layne	Board Vice Chair Power
Commissioner Burnett	
Stephen Edwards	
Rodney Oliver	

#### **AGENDA**

#### Virginia Port Authority (VPA) Board of Commissioners Special Budget Meeting – Session - 426

Thursday, June 5, 2025 - 11:00 a.m. - 2:00 p.m.

#### **Meeting Location:**

Virginia Economic Development Partnership (VEDP) Office, 901 E. Cary Street, Suite 700, Richmond, VA 23219

#### **Budget Meeting Attendees**

Aubrey L. Layne **Board Chair Board Vice Chair** Faith B. Power Shaza Andersen **Board Commissioner Board Commissioner** John C. Asbury **Board Commissioner** James C. Burnett **Board Commissioner** Michael W. Coleman **Board Commissioner** Jason El Koubi **Board Commissioner** Eva Teig Hardy **Board Commissioner** Maurice A. Jones John W. Kirk **Board Commissioner Board Commissioner** Ellen Gajda **Board Commissioner** David L. Richardson **Board Commissioner** George Brown

#### Presenters:

Rodney Oliver Chief Financial Officer

Kenon Thomas Director, Financial Reporting & Budget

Nina Malone Principal Economist

Mike Garber PB Mares
Robbie Bittner PB Mares

#### 1. Call to Order

Safety Briefing – Jason El Koubi, Board Commissioner

#### 3. Closed Session

Motion to convene a closed meeting in accordance with The Virginia Freedom of Information Act, pursuant to the requirements of §2.2-3711(A)(37), and the provisions of §62.1-132.4, to discuss proprietary financial data and information relating to tonnages and cargoes furnished to the VPA in confidence by Virginia International Terminals, LLC ("VIT") and the Hampton Roads Chassis Pool II, LLC ("HRCP II"); and pursuant to §2.2-3711(A)(6) to discuss the consideration of investment of public funds where competition or bargaining is involved, where, if made public initially, the financial interest of the governmental unit would be adversely affected.

- 4. Open Session Certification of closed session
- **5. Audit Planning Presentation** Robbie Bittner PB Mares

- 6. Presentation of the Fiscal Year 2026 Consolidated Budget Rodney Oliver, VPA Chief Financial Officer
- 7. Consideration of Resolution 25-17, VPA Fiscal Year 2026 Consolidated Budget Rodney Oliver, VPA Chief Financial Officer
- **8.** Consideration of Resolution 25-18, Authorizing The Virginia Port Authority to Enter Into a Purchase and Sale Agreement for the Sale of Cargo handling equipment Ship to Shore Cranes Stephen Edwards, CEO and Executive Director, VPA
- 9. Opportunity for public comment
- 10. Adjourn

#### **CLOSED SESSION LANGUAGE**

VPA Board Special Budget Session Closed Meeting – June 6, 2025

#### TO CONVENE CLOSED MEETING:

"I move that the VPA Board convene a closed meeting in accordance with The Virginia Freedom of Information Act, pursuant to the requirements of §2.2-3711(A)(37), and the provisions of §62.1-132.4, to discuss proprietary financial data and information relating to tonnages and cargoes furnished to the VPA in confidence by Virginia International Terminals, LLC ("VIT") and the Hampton Roads Chassis Pool II, LLC ("HRCP II"); and pursuant to §2.2-3711(A)(6) to discuss the consideration of investment of public funds where competition or bargaining is involved, where, if made public initially, the financial interest of the governmental unit would be adversely affected."

[Motion] [Second needed] [Voice Vote]

#### **CERTIFICATION AFTER CLOSED MEETING:**

"I move the following resolution,

Whereas, the VPA Board has convened a closed meeting on this date pursuant to an affirmative recorded vote and in accordance with the provisions of The Virginia Freedom of Information Act; and

Whereas, §2.2-3712 of the Code of Virginia requires a certification that such closed meeting was conducted in conformity with Virginia law;

Now, therefore, be it resolved, that the board member certifies that, to the best of each member's knowledge, (i) only public business matters lawfully exempted from open meeting requirements under this chapter were discussed in the closed meeting to which this certification resolution applies, and (ii) only such public business matters as were identified in the motion by which the closed meeting was convened were heard, discussed or considered by the Committee."

[Motion] [Second needed] [Roll Call Vote]

Board Members:
Chair Layne
Vice Chair Power
Commissioner Andersen
Commissioner Asbury
Commissioner Burnett
Commissioner Coleman
Commissioner El Koubi
Commissioner Hardy
Commissioner Jones
Commissioner Kirk
Commissioner Gajda
Commissioner Richardson
Commissioner Brown

# Virginia Port Authority and Virginia International Terminals, LLC and Subsidiary

Meeting with the Finance and Audit Committee of the Virginia Port Authority



*Presented by:*Robbie Bittner, Partner

Certified Public Accountants & Consultants

## Reports To Be Issued



- 1. Audit opinions on the consolidated financial statements of:
  - VPA & VIT
  - VIT & Subsidiary
- 2. Internal control over financial reporting and on compliance and other matters (YellowBook & APA)
- Compliance for each major federal program and internal control over compliance (Uniform Guidance)
- Report to the Board of Commissioners of the Virginia Port Authority (VPA) and Management of Virginia International Terminals, LLC (VIT) (AU-C 260)

## Timing & Logistics



VIT and Subsidiary

**VPA** 

- Planning
  - May 26th

- June 16th

- Fieldwork
  - July 14th

- July 28th

- Due Dates:
  - Final reports by August 8th Final reports by Sep 5th

# Engagement Service Team - VPA



- Engagement Partner Robbie Bittner
- Engagement Quality Control Partner

  Mike Garber
- Manager Andrea Nichols
- In-Charge (Supervisor) Hunter Simmons

# Engagement Service Team - VIT



- Engagement Partner Dwight Buracker
- Engagement Quality Control Partner

  Betsy Hedrick
- Managers Andrea Nichols
- In-Charge (Supervisor) Michael Kiraly

# Effective Two-Way Communication



- From the Committee/Management to the Auditor:
  - Aid in understanding the VPA/VIT and their environments
  - Identifying appropriate sources of audit evidence
  - Providing information about specific transactions or events
  - Any specific areas of concern or focus for us
- From the Auditor to the Committee (if applicable):
  - Significant deficiencies and material weaknesses in internal control, or other findings that may not reach these levels of reporting
  - Fraud, or noncompliance with laws and/or regulations
  - Difficulties encountered in the audit
  - Disagreements with management

## Independence



PBMares, LLP is independent with respect to the VPA, VIT and Subsidiary.

Our independence policies and procedures are designed to provide reasonable assurance that our Firm and its personnel comply with applicable professional independence standards (AICPA & GAO). Our policies address financial interests, business and family relationships, and non-audit services that may be thought to bear on independence.

## Fraud Inquiries



- Identify and understand the factors that can lead to fraudulent financial reporting
- Assess risk of fraudulent financial reporting
- AU-C Sec. 240: Consideration of Fraud in a Financial
   Statement Audit, establishes and provides guidance to auditor
   to assess that the financial statements are not materiality
   misstated due to fraud
- Management is responsible for implementing systems that prevent fraud

### New Standards



### Fiscal Year Ending 6/30/2025

- GASB Statement No. 101 Compensated Absences
- GASB Statement No. 102 Certain Risk Disclosures

### Fiscal Year Ending 6/30/2026

- GASB Statement No. 103 Financial Reporting Model Improvements
- GASB Statement No. 104 Disclosure of Certain Capital Assets

# Questions, Comments, and Observations







## AMERICA'S MOST MODERN GATEWAY

FY2026 Budgeted Financials



### Agenda

- Key Assumptions
- Executive Summary
- Capital Budget
- Debt Service Coverage
- Risks and Considerations



## Major Assumptions



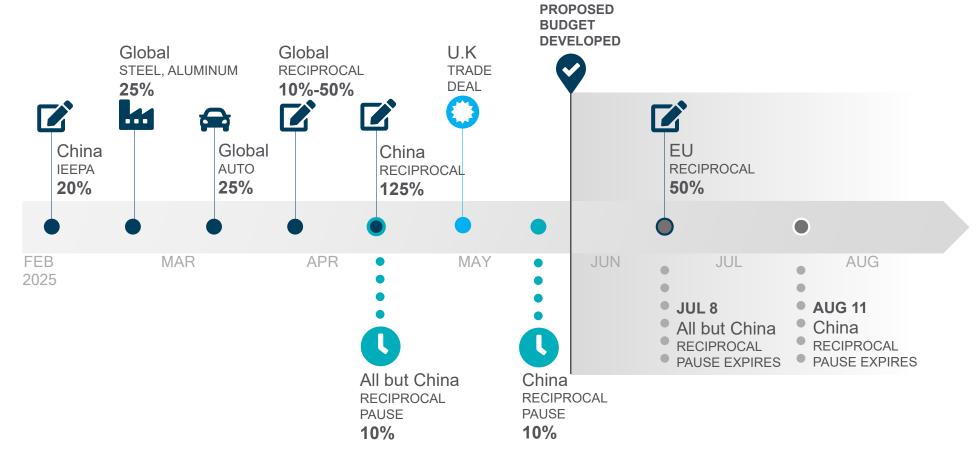
- · CPI:
  - VIG Lease (May) = 2.8%
  - Other (July) = 3.2%
- **Labor Rate** = 7.0%
- **SOR Increase** = 5.1%
- Headcount & Personnel:
  - Headcount = 505
  - Merit + Promotion = 4.0%
  - *Vacancy* = 6.0%
  - Incentive compensation (all colleagues) budgeted at 100% achievement



- Volume = 1.8% decrease from Fcst
- Shipline contracts renewed at Avg. CUR + SOR
- VIT Stevedoring market share remains static, but updated for impact of Gemini Alliance
- LCS Revenues based on FY24 as baseline
- OSW Components based on latest delivery schedule and customer agreements
- Chassis Fleet of 16,550 at 60% utilization

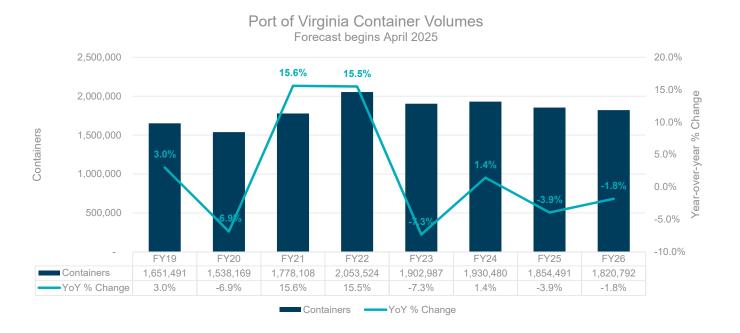
## TARIFFS TIMELINE

as of May 27, 2025





### FY2026 VOLUME





## Executive Summary

					E	avorable	Favorable
		FY25					(Unfavorable)
		Forecast	FΥ	/26 Budget	(-	\$	%
NIT Volume		979,523		764,601		(214,922)	-21.9%
VIG Volume		874,968		1,056,192		181,224	20.7%
Total Volume		1,854,491		1,820,793		(33,698)	-1.8%
<b>CVOW Component Pieces</b>		503		1,284		781	155.3%
Terminal operating revenues	\$	822,473	\$	837,080	\$	14,607	1.8%
Other revenues	·	18,815		18,945		130	0.7%
Operating revenues - Grants		1,349		1,292		(57)	-4.2%
Total operating revenues	\$	842,637	\$	857,317	\$	14,680	1.7%
Terminal Operations		329,605		378,803		(49,198)	-14.9%
Terminal Maintenance		160,886		181,174		(20,288)	-12.6%
General and Administrative		57,321		61,257		(3,936)	-6.9%
Facility Rental		5,097		-		5,097	100.0%
Depreciation and Amortization		201,317		212,356		(11,039)	-5.5%
Total operating expenses	\$	754,226	\$	833,590	\$	(79,364)	-10.5%
Operating income	\$	88,411	\$	23,727	\$	(64,684)	-73.2%
Change in Net Position	\$	148,420	\$	11,320	\$	(137,100)	-92.4%
EBITDA	\$	289,728	\$	236,083	\$	(53,645)	-18.5%
EBITDA Margin		34.4%		27.5%			-6.8%



### Capital Budget

Summary by Asset Type	
EPA Grant Project Tariff (30%) – STS Cranes Lifecycle Safety Major Project Scope Other	\$391,705 33,852 11,786 5,550 1,445 11,351
TOTAL	\$455,689

Summary by Funding Source		
VPA Federal VIT	\$129,505 313,364 12,820	
TOTAL	\$455.689	



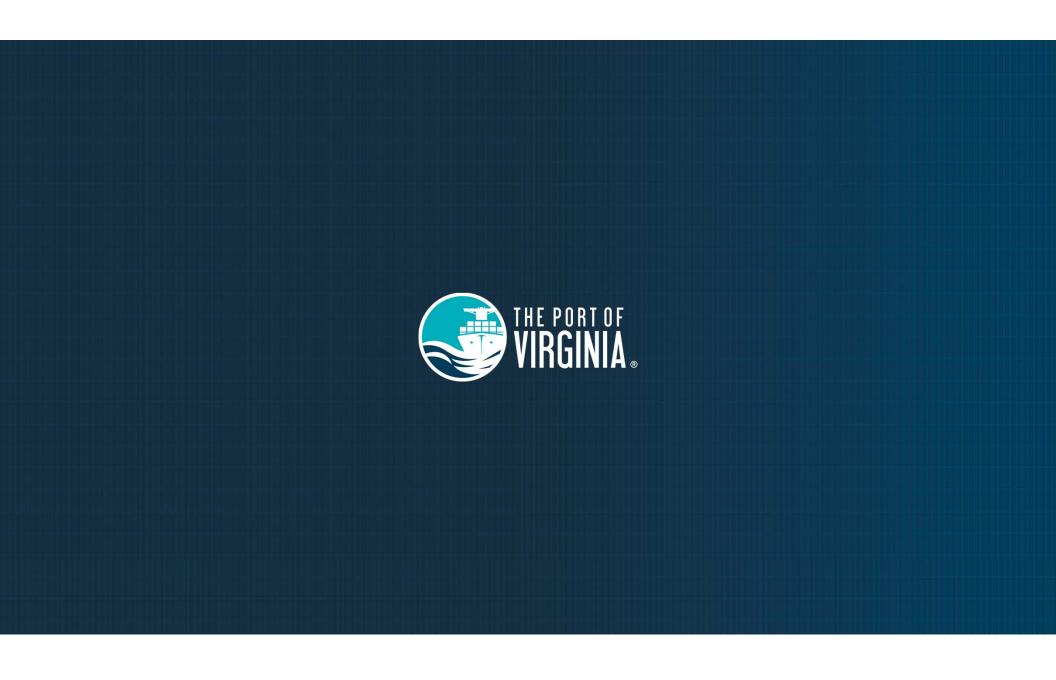
## Continuing Strong Debt Service Coverage

	Average 2018-2020	Average 2021-2024	FY 2025 Forecast	FY 2026 Budget
Agg. Net Revenue Coverage (1.1x)	1.41	2.98	2.38	1.62
Agg. Adjusted Net Revenue Coverage (1.25x)	1.60	3.12	2.53	1.75
Net Revenue Coverage (1.0x)	1.31	2.89	2.31	1.55
Fixed Obligation Coverage (1.0x)	1.21	2.89	2.16	1.55



### **RISKS & CONSIDERATIONS**

- Trade policy and tariffs uncertainty
- Regulatory policies impacting ports and maritime trade
- Geopolitical conflicts
- New ocean service networks and alliances
- Marine terminal acquisitions



#### **RESOLUTION 25-17**

## APPROVING VIRGINIA PORT AUTHORITY'S CONSOLIDATED ANNUAL BUDGET FOR FISCAL YEAR ENDING JUNE 30, 2026

**WHEREAS,** the Chief Financial Officer of the Virginia Port Authority (the "Authority") has proposed the annual consolidated budget for the Authority for Fiscal Year ending June 30, 2026 and has submitted same to the Board of Commissioners (the "Board") of the Authority; and

**WHEREAS**, the Chief Financial Officer has also made available to the Board such other information as the Board has reasonably requested in connection with the preparation of such annual budget; and

**NOW, THEREFORE, BE IT RESOLVED** that, Board does hereby approve the Authority's annual consolidated budget for Fiscal Year Ending June 30, 2026.

**PASSED AND ADOPTED** this 5<sup>th</sup> day of June, 2025.

	Aubrey L. Layne Chairman	
Attest:		
Lisa Nelson, Secretary		

#### **RESOLUTION 25-18**

## RESOLUTION AUTHORIZING THE VIRGINIA PORT AUTHORITY TO ENTER INTO A PURCHASE AND SALE AGREEMENT FOR THE SALE OF CARGO HANDLING EQUIPMENT – SHIP TO SHORE CRANES

**WHEREAS,** The Virginia Port Authority ("Authority"), a body corporate and a political subdivision of the Commonwealth of Virginia, has been established pursuant to Chapter 10, Title 62.1 of the Code of Virginia of 1950, as amended (the "Act"); and

**WHEREAS,** Section 62.1-132.6 of the Code of Virginia of 1950 as amended exempts the Authority from certain obligations relative to the disposal of surplus property, provided the Authority adopts and the Board of Commissioners approves policies or regulations governing the sale of surplus property; and

**WHEREAS,** the Board of Commissioners adopted the Procurement and Capital Outlay Manual with an effective date of October 1, 2020, in compliance with the requirements of Section 62.1-132.6 of the Code of Virginia; and

**WHEREAS**, the requirements of section 6.4 of the Procurement and Capital Outlay Manual requires the disposition of surplus property valued in excess of prescribed amounts to be approved by the Board of Commissioners by Resolution; and

**WHEREAS**, VPA owns four ship-to-shore cranes currently in service at NIT, along with certain related replacement and spare parts (collectively, the "NIT Cranes"), that VPA has determined are surplus property as defined in Procurement and Capital Outlay Manual; and

**WHEREAS**, the Authority recommends the sale of four ship-to-shore cranes and the associated spare parts located at Norfolk International Terminals ("NIT") to Europe Terminal NV for a total sale price of two hundred thousand dollars (\$200,000) and has prepared an Equipment Purchase and Sale Agreement as presented to the Board ("Sale Agreement"); and

**WHEREAS**, the Board of Commissioners has duly reviewed and considered the Sale Agreement and determined that the purpose of the sale and the terms contemplated by the Sale Agreement are in conformity with the purposes of the Authority set forth in the Act and are in the public interest and otherwise beneficial to the Commonwealth of Virginia.

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Commissioners of the Virginia Port Authority, as follows:

Section 1. Approval of the Sale of Ship-To-Shore Cranes. The Board approves the Sale Agreement with Europe Terminal NV for a total sale price of two hundred thousand dollars (\$200,000) and the execution and delivery thereof by the Authority is hereby authorized, and the Sale Agreement shall be executed in the manner therein set forth to evidence the acceptance by the Authority of such a Sale Agreement, with such changes, insertions, and omissions as may be approved by the Executive Director, the execution of the Sale Agreement by the Executive Director to be conclusive evidence of the Authority's approval of any such changes, insertions and omissions.

Section 2. <u>Ratification; Further Action</u>. The actions previously taken by the officers and staff of the Authority in furtherance of this Resolution are hereby ratified and confirmed. The officers and staff of the Authority, any of whom may act, are hereby authorized to take such actions, and deliver such additional documents and certificates, as they may, in their discretion, deem necessary or proper in connection with the adoption of this Resolution.

Section 3. <u>Effective Date</u>. This Resolution shall take effect immediately upon its adoption.

**PASSED AND ADOPTED** this 5<sup>th</sup> day of June, 2025.

	Aubrey L. Layne Chairman
ATTEST:	
Lisa Nelson, Secretary to the Board	